

November 16, 2009

Re: Summary of the third quarter 2009 operating result

To: President of the Stock Exchange of Thailand

Tipco Asphalt Public Company Limited (the Company) would like to submit the summary of the 3rd quarter 2009 consolidated operating result as follows:

1. In Q3 2009, the consolidated sale revenue stood at Baht 3,899.2 million or Baht 1,791.6 million increase from the same quarter in the prior year or an increase of 85.0%. The increase was mainly due to the significantly sales increase in all asphalt products particularly asphalt cement sale both in the domestic and export markets. Domestic sale was partly induced by the Government's stimulus plan while export sales increased from incremental asphalt cement volume refined by Malaysian subsidiary and marketing efforts to penetrate into new markets in the Asia Pacific region.
2. Cost of sales in Q3 2009 stood at Baht 3,522.8 million after adding back the allowance for diminution in inventory value. Gross profit margin in Q3 2009 stood at 9.65% compared to 8.51% same quarter in the prior year.
3. Selling, general and administrative expenses in Q3 2009 stood at Bath 136.3 million or 3.5% of sales due to on-going expense control in 2009.
4. The Company and subsidiaries have made net recovery from trade debt earlier provisioned of Baht 21.2 million in Q3 2009 compared to the prior year of Bath 15.4 million recovery. Gains were also made on oil hedging contracts and foreign exchange forward contracts in relation to USD revenue of Baht 61.9 million and Baht 42.9 million, respectively.
5. Financial cost in Q3 2009 stood at Baht 66.1 million or 1.7% of sales compared to same quarter in the prior year of Baht 56.5 million. Increase was largely due to the increase in working capital requirement for crude oil import.

6. Corporate income tax in Q3 2009 was Baht 47.0 million compared to Baht 7.5 million same quarter in the prior year.

Please be informed accordingly.

Yours truly,

Chayongsak Pisitpong
Executive Director