Tipco Asphalt Public Company Limited and its subsidiaries Report and consolidated financial statements 31 December 2013



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#### Independent Auditor's Report

To the Shareholders of Tipco Asphalt Public Company Limited

I have audited the accompanying consolidated financial statements of Tipco Asphalt Public Company Limited and its subsidiaries, which comprise the consolidated statement of financial position as at 31 December 2013, and the related consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, and have also audited the separate financial statements of Tipco Asphalt Public Company Limited for the same period.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with Thai Standards on Auditing. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tipco Asphalt Public Company Limited and its subsidiaries and of Tipco Asphalt Public Company Limited as at 31 December 2013, their financial performance and cash flows for the year then ended in accordance with Thai Financial Reporting Standards.

#### Other matter

The financial statements of Tipco Asphalt Public Company Limited and its subsidiaries for the year ended 31 December 2012 were audited by another auditor of our office who, under her report dated 11 February 2013, expressed an unqualified opinion on those financial statements and drew attention to the change in accounting policy.

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Supachai Phanyawattano Certified Public Accountant (Thailand) No. 3930

Ernst & Young Office Limited Bangkok: 12 February 2014

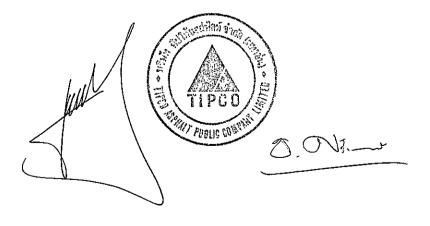
# Tipco Asphalt Public Company Limited and its subsidiaries Statement of financial position

As at 31 December 2013

(Unit: Baht)

|   |             | Consolidated fina | ncial statements | Separate financ | ial statements |
|---|-------------|-------------------|------------------|-----------------|----------------|
|   | <u>Note</u> | <u>2013</u>       | <u>2012</u>      | <u>2013</u>     | 2012           |
| Assets                                      |             |                   |                  |                 |                |
| Current assets                              |             |                   |                  |                 | ,              |
| Cash and cash equivalents                   |             | 495,434,890       | 739,597,042      | 89,695,844      | 44,140,952     |
| Trade and other receivables                 | 6, 7        | 3,966,572,674     | 5,347,921,360    | 3,663,366,890   | 5,442,063,490  |
| Short-term loans to related parties         | 7           | -                 | -                | 40,620,582      | 40,243,540     |
| Inventories                                 | 8           | 9,349,415,454     | 7,048,482,865    | 8,651,623,150   | 6,443,284,016  |
| Price hedging contracts                     | 34          | 134,593,745       | 27,359,301       | 134,593,745     | 27,359,301     |
| Forward exchange contracts                  | 34          | 1,625,030         | 7,801,110        | 1,562,772       | 6,650,434      |
| Other current assets                        |             | 270,943,416       | 104,971,269      | 40,638,530      | 35,455,728     |
| Total current assets                        |             | 14,218,585,209    | 13,276,132,947   | 12,622,101,513  | 12,039,197,461 |
| Assets held for sales - Vessel              | 9           |                   | 45,423,693       |                 | ·<br>-         |
| Non-current assets                          |             |                   |                  |                 |                |
| Investments in subsidiaries                 | 10          | -                 | -                | 3,829,060,794   | 3,827,571,247  |
| Investment in associate                     | 11          | 110,520,585       | 60,648,740       | 18,403,580      | 18,403,580     |
| Investment properties                       | 12          | 199,432,500       | 199,432,500      | 100,651,528     | 101,197,924    |
| Property, plant and equipment               | 13          | 5,246,623,305     | 4,595,800,707    | 455,783,574     | 490,569,772    |
| Goodwill                                    | 10          | 146,293,504       | 146,293,504      | •               | -              |
| Other intangible assets - Computer software |             | 21,790,227        | 19,972,993       | 21,223,020      | 17,981,683     |
| Leasehold rights                            | 14          | 217,812,961       | 207,872,195      | 3,874,337       | 4,102,239      |
| Deferred tax assets - net                   | 26          | 102,407,897       | 106,845,698      | 45,871,803      | 44,776,746     |
| Other non-current assets                    |             | 10,052,516        | 11,331,624       | 4,931,288       | 5,380,932      |
| Total non-current assets                    |             | 6,054,933,495     | 5,348,197,961    | 4,479,799,924   | 4,509,984,123  |
| Total assets                                | :           | 20,273,518,704    | 18,669,754,601   | 17,101,901,437  | 16,549,181,584 |

The accompanying notes are an integral part of the financial statements.



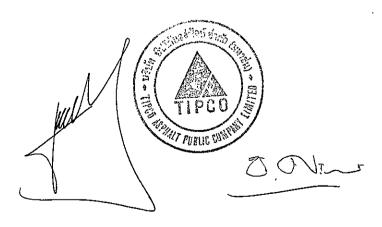
# Tipco Asphalt Public Company Limited and its subsidiaries Statement of financial position (continued)

As at 31 December 2013

(Unit: Baht)

|  |             |                   |                  |                 | (Onit. Darit)   |
|--|-------------|-------------------|------------------|-----------------|-----------------|
|  |             | Consolidated fina | ncial statements | Separate financ | cial statements |
|  | <u>Note</u> | <u>2013</u>       | <u>2012</u>      | <u>2013</u>     | 2012            |
| Liabilities and shareholders' equity                           |             |                   |                  |                 |                 |
| Current liabilities  |             |                   |                  |                 |                 |
| Short-term loans from financial institutions                   | 15          | 9,416,459,737     | 8,236,833,408    | 9,164,536,336   | 8,158,509,798   |
| Trade and other payables                                       | 7, 16       | 1,611,815,321     | 2,202,837,490    | 1,682,324,035   | 2,212,017,359   |
| Current portion of liabilities under                           |             |                   |                  |                 |                 |
| finance lease agreements                                       |             | 7,009,538         | 8,595,644        | 5,238,513       | 4,618,291       |
| Current portion of long-term loans from financial institutions | 17          | 688,820,992       | 596,304,373      | 352,500,000     | 322,383,480     |
| Income tax payable   |             | 13,735,830        | 69,328,878       | 1,457,547       | 38,501,527      |
| Price hedging contracts  | 34          | 119,813,680       | 12,708,499       | 119,813,680     | 12,708,499      |
| Forward exchange contracts                                     | 34          | 7,812,219         | 502,902          | 6,586,252       | 492,279         |
| Other current liabilities                                      |             | 228,942,475       | 26,039,584       | 28,568,012      | 16,776,473      |
| Total current liabilities                                      | -           | 12,094,409,792    | 11,153,150,778   | 11,361,024,375  | 10,766,007,706  |
| Non-current liabilities  |             | -                 |                  |                 |                 |
| Liabilities under finance lease agreements -                   |             |                   |                  |                 |                 |
| net of current portion   |             | 8,279,000         | 13,415,586       | 7,337,095       | 9,938,202       |
| Long-term loans from financial institutions -                  |             |                   |                  |                 |                 |
| net of current portion   | 17          | 2,179,870,256     | 2,364,592,294    | 772,500,000     | 1,103,408,346   |
| Long-term loan from related party                              | 7           | 7,950,789         | 7,227,108        | -               | -               |
| Interest rate swap contracts                                   | 17          | 22,250,378        | 19,445,155       | 21,111,486      | 19,445,155      |
| Provision for long-term employee benefits                      | 19          | 69,821,799        | 69,231,320       | 55,544,867      | 56,821,784      |
| Total non-current liabilities                                  |             | 2,288,172,222     | 2,473,911,463    | 856,493,448     | 1,189,613,487   |
| Total liabilities  |             | 14,382,582,014    | 13,627,062,241   | 12,217,517,823  | 11,955,621,193  |
|  |             |                   |                  |                 |                 |

The accompanying notes are an integral part of the financial statements.



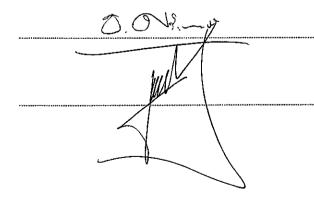
# Tipco Asphalt Public Company Limited and its subsidiaries Statement of financial position (continued)

As at 31 December 2013

(Unit: Baht)

|  |             |                   |                  |                 | (              |
|--|-------------|-------------------|------------------|-----------------|----------------|
|  |             | Consolidated fina | ncial statements | Separate financ | ial statements |
|  | <u>Note</u> | <u>2013</u>       | <u>2012</u>      | <u>2013</u>     | <u>2012</u>    |
| Shareholders' equity                                 |             |                   |                  |                 |                |
| Share capital  | 20          |                   |                  |                 |                |
| Registered   |             |                   |                  |                 |                |
| 171,059,929 ordinary shares                          |             |                   |                  |                 |                |
| (2012: 170,043,729 ordinary shares) of Baht 10 each  |             | 1,710,599,290     | 1,700,437,290    | 1,710,599,290   | 1,700,437,290  |
| Issued and fully paid                                |             |                   |                  |                 | •              |
| 152,580,868 ordinary shares                          |             |                   |                  |                 |                |
| (2012: 152,548,068 ordinary shares) of Baht 10 each  |             | 1,525,808,680     | 1,525,480,680    | 1,525,808,680   | 1,525,480,680  |
| Premium on share capital                             |             | 887,824,106       | . 886,112,274    | 887,824,106     | 886,112,274    |
| Non-controlling interests of subsidiary acquired     |             |                   |                  |                 |                |
| by the Company at price lower than book value        |             | 6,237,755         | 6,237,755        | -               | -              |
| Change in the Company's interest in subsidiary       |             |                   |                  |                 |                |
| which did not result in a loss of control            | 10          | 12,904,468        | 12,904,468       | -               | · , -          |
| Capital reserve for share-based payment transactions | 22          | 23,254,939        | 13,140,737       | 23,254,939      | 13,140,737     |
| Retained earnings                                    |             |                   |                  |                 |                |
| Appropriated - statutory reserve                     | 23          | 162,053,000       | 140,503,000      | 162,053,000     | 140,503,000    |
| Unappropriated                                       |             | 2,682,128,935     | 2,024,808,519    | 2,289,092,238   | 2,032,966,638  |
| Other components of shareholders' equity             |             | (58,505,345)      | (184,521,435)    | (3,649,349)     | (4,642,938)    |
| Equity attributable to owners of the Company         |             | 5,241,706,538     | 4,424,665,998    | 4,884,383,614   | 4,593,560,391  |
| Non-controlling interests of the subsidiaries        |             | 649,230,152       | 618,026,362      |                 | <u>-</u> _     |
| Total shareholders' equity                           |             | 5,890,936,690     | 5,042,692,360    | 4,884,383,614   | 4,593,560,391  |
| Total liabilities and shareholders' equity           |             | 20,273,518,704    | 18,669,754,601   | 17,101,901,437  | 16,549,181,584 |
|  |             |                   |                  |                 |                |

The accompanying notes are an integral part of the financial statements.



Directors



# Tipco Asphalt Public Company Limited and its subsidiaries Statement of comprehensive income For the year ended 31 December 2013

(Unit: Baht)

|   |             |                |                   |                  | (Unit: Baht)   |
|---|-------------|----------------|-------------------|------------------|----------------|
|   |             |                | incial statements | Separate finance | ial statements |
| Rovenuss  | <u>Note</u> | <u>2013</u>    | <u>2012</u>       | <u>2013</u>      | <u>2012</u>    |
| Revenues  |             |                |                   |                  |                |
| Sales and service income                            |             | 33,934,919,398 | 37,663,155,183    | 31,860,052,018   | 35,898,367,645 |
| Other income  |             |                |                   |                  |                |
| Dividend income from subsidiaries                   | 10          | -              | -                 | 16,100,000       | 204,947,351    |
| Dividend income from associate                      | 11          | •              | -                 | -                | 16,789,105     |
| Income from liquidation of subsidiary               |             | -              | -                 | -                | 26,659,535     |
| Gain on exchange                                    | 34          | 35,305,530     | 567,189,427       | 5,353,351        | 517,221,811    |
| Compensation received from claims for damages       | 24          | -              | 50,308,840        | -                | -              |
| Others  |             | 123,941,836    | 98,310,237        | 127,106,669      | 72,772,845     |
| Total revenues                                      |             | 34,094,166,764 | 38,378,963,687    | 32,008,612,038   | 36,736,758,292 |
| Expenses  |             | r              |                   |                  |                |
| Cost of sales and services                          |             | 32,271,716,606 | 35,754,713,865    | 30,975,116,488   | 34,773,472,639 |
| (Gain) loss from price hedging contracts            | 34          | (84,606,270)   | 805,913,511       | (84,606,270)     | 804,611,289    |
| Reduce cost of inventory to net realisable value    | 8           | 7,831,398      | 1,081,594         | 1,196,947        | 560,977        |
|   |             | 32,194,941,734 | 36,561,708,970    | 30,891,707,165   | 35,578,644,905 |
| Selling expenses                                    |             | 126,902,787    | 108,782,788       | 65,392,144       | 60,759,321     |
| Administrative expenses                             |             | 658,427,546    | 594,138,146       | 419,021,660      | 386,061,700    |
| Other expenses                                      |             |                |                   |                  |                |
| Allowance for doubtful accounts (reversal)          |             | (19,669,545)   | 31,475,421        | (4,991,993)      | (7,227,555)    |
| Impairment loss of assets held for sales            | 9           | -              | 4,800,298         | -                | . <del>.</del> |
| Impairment loss of investment properties            | 12          | -              | 4,767,500         | -                | •              |
| Impairment loss of equipment                        | 13          | 1,756,500      | 20,834,537        |                  |                |
| Total expenses                                      |             | 32,962,359,022 | 37,326,507,660    | 31,371,128,976   | 36,018,238,371 |
| Profit before share of profit from investment in    |             |                |                   |                  |                |
| associate, finance cost and income tax expenses     |             | 1,131,807,742  | 1,052,456,027     | 637,483,062      | 718,519,921    |
| Share of profit from investment in associate        | 11          | 46,207,339     | 35,323,425        |                  |                |
| Profit before finance cost and income tax expenses  |             | 1,178,015,081  | 1,087,779,452     | 637,483,062      | 718,519,921    |
| Finance cost  |             | (194,704,205)  | (282,340,477)     | (131,703,116)    | (225,094,917)  |
| Profit before income tax expenses                   |             | 983,310,876    | 805,438,975       | 505,779,946      | 493,425,004    |
| Income tax expenses                                 | 26          | (121,703,983)  | (129,589,957)     | (75,525,378)     | (39,518,542)   |
| Profit for the year                                 |             | 861,606,893    | 675,849,018       | 430,254,568      | 453,906,462    |
|   |             |                |                   |                  |                |
| Other comprehensive income:                         | 1           |                |                   |                  |                |
| Exchange differences on translation of              | 1           |                |                   |                  |                |
| financial statements in foreign currencies          | /           | 148,818,782    | (60,204,158)      | -                | • • •          |
| Change in fair value of interest rate swap contract |             | 1,241,986      | 1,610,686         | 1,241,986        | 1,610,686      |
| Income tax effect                                   | 26          | (248,397)      | (544,569)         | (248,397)        | (544,569)      |
| Other comprehensive income for the year             | \           | 149,812,371    | (59,138,041)      | 993,589          | 1,066,117      |
|   | '           | \              |                   |                  |                |
| Total comprehensive income for the year             |             | 1,011,419,264  | 616,710,977       | 431,248,157      | 454,972,579    |
|   | 100         | <del></del>    |                   |                  | ·              |

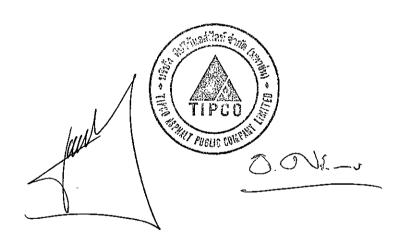
The accompanying notes are an integral part of the financial statement

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# Tipco Asphalt Public Company Limited and its subsidiaries Statement of comprehensive income (continued) For the year ended 31 December 2013

(Unit: Baht) Consolidated financial statements Separate financial statements <u>Note</u> 2013 2012 2013 2012 Profit attributable to: Equity holders of the Company 831,449,384 642,273,946 430,254,568 453,906,462 Non-controlling interests of the subsidiaries 30,157,509 33,575,072 861,606,893 675,849,018 Total comprehensive income attributable to: Equity holders of the Company 957,465,474 593,042,917 431,248,157 454,972,579 Non-controlling interests of the subsidiaries 53,953,790 23,668,060 1,011,419,264 616,710,977 Earnings per share 29 Basic earnings per share Profit attributable to equity holders of the Company 5.45 4.21 2.82 2.98 Diluted earnings per share Profit attributable to equity holders of the Company 2.98 5.44 4.21 2.81

The accompanying notes are an integral part of the financial statements.



Tipco Asphalt Public Company Limited and its subsidiaries

For the year ended 31 December 2013

|  |               |               |                 |                   |                 | Consolia                                     | Consolidated financial statements | ements                     |                            |               |                 |                  |                   |
|--|---------------|---------------|-----------------|-------------------|-----------------|--|-----------------------------------|----------------------------|----------------------------|---------------|-----------------|------------------|-------------------|
|  |               |               |                 |                   | Equity attribut | Equity attributable to owners of the Company | те Сотрапу                        |                            |                            |               |                 |                  |                   |
|  | ı             |               | Non-controlling |                   |                 |  | 1                                 | Other                      | Other components of equity | ıity          |                 |                  |                   |
|  |               |               | interests of    | Change in         |                 |  | ı                                 | Other comprehensive income | ansive income              |               |                 |                  |                   |
|  |               |               | subsidiary      | the Company's     |                 |  |                                   |                            | Exchange                   |               |                 |                  |                   |
|  |               |               | acquired by     | interest in       |                 |  |                                   |                            | differences on             |               |                 | Equity           |                   |
|  |               |               | the Company     | subsidiary        | Capital reserve |  |                                   |                            | translation of             | Total other   | Total equity    | attributable to  |                   |
|  | Issued and    |               | at price        | which did not     | for share-base  | Retained earnings                            | earnings                          | Fair value of              | financial                  | components of | attributable to | non-controlling  | Total             |
|  | dn-pjed       | Premium on    | lower than      | result in         | payment         | Appropriated -                               |                                   | interest rate              | statements in              | shareholders' | shareholders of | interests of     | the shareholders' |
|  | share capital | share capital | book value      | a loss of control | transactions    | statutory reserve Unappropriated             | - :                               | swap contract for          | foreign currencies         | equity        | the Company     | the subsidiaries | equity            |
|  |               |               |                 |                   |                 |  |                                   |                            |                            |               |                 |                  |                   |
| Balance as at 1 January 2012                 | 1,525,480,680 | 886,112,274   | 6,237,755       | 12,904,468        | 4,644,652       | 115,503,000                                  | 1,598,218,783                     | (5,709,055)                | (129,581,351)              | (135,290,406) | 4,013,811,206   | 594,364,522      | 4,608,175,728     |
| Share-based payment transactions (Note 22)   | 1             | •             | 1               | •                 | 8,496,085       | •  | •                                 | •                          | •                          | •             | 8,496,085       | •                | 8,496,085         |
| Dividend paid (Note 32)                      | ,             | •             | 1               | ,                 | •               | •  | (190,684,210)                     | ,                          | i                          | ı             | (190,684,210)   | ì                | (190,684,210)     |
| Dividend paid to non-controlling interests   |               |               |                 |                   |                 |  |                                   |                            |                            |               |                 |                  |                   |
| of subsidiaries                              | •             | •             | •               | •                 | •               | •  | •                                 | 1                          | ı                          | ,             | ٠               | (6,220)          | (6,220)           |
| Total comprehensive income for the year      | •             | •             | •               | •                 | •               | •  | 642,273,946                       | 1,066,117                  | (50,297,146)               | (49,231,029)  | 593,042,917     | 23,668,060       | 616,710,977       |
| Appropriation of statutory reserve (Note 23) | ,             | •             |                 |                   |                 | 25,000,000                                   | (25,000,000)                      | •                          | -                          | -             | •               | '                |                   |
| Balance as at 31 December 2012               | 1,525,480,680 | 886,112,274   | 6,237,755       | 12,904,468        | 13,140,737      | 140,503,000                                  | 2,024,808,519                     | (4,642,938)                | (179,878,497)              | (184,521,435) | 4,424,665,998   | 618,025,362      | 5,042,692,360     |
|  |               |               |                 |                   |                 |  |                                   |                            |                            |               |                 |                  |                   |
| Balance as at 1 January 2013                 | 1,525,480,680 | 886,112,274   | 6,237,755       | 12,904,468        | 13,140,737      | 140,503,000                                  | 2,024,808,519                     | (4,642,938)                | (179,878,497)              | (184,521,435) | 4,424,665,998   | 618,026,362      | 5,042,692,360     |
| Increase in share capital (Note 20)          | 328,000       | 1,711,832     | •               | •                 | •               | •  | •                                 | i                          | •                          | •             | 2,039,832       | •                | 2,039,832         |
| Share-based payment transactions (Note 22)   | •             | •             | •               | •                 | 10,114,202      | •  | •                                 | ì                          | 1                          | ٠             | 10,114,202      | 1                | 10,114,202        |
| Dividend paid (Note 32)                      | 1             | •             | 1               | •                 | •               | ī  | (152,578,968)                     | ı                          | ı                          | •             | (152,578,968)   | •                | (152,578,968)     |
| Dividend paid to non-controlling interests   |               |               |                 |                   |                 |  |                                   |                            |                            |               |                 |                  |                   |
| of subsidiaries                              | •             | 1             | ,               | 1                 | •               | ī  | •                                 | 1                          | 4                          | •             | i               | (22,750,000)     | (22,750,000)      |
| Total comprehensive income for the year      | •             | •             | •               | •                 | 1               | •  | 831,449,384                       | 993,589                    | 125,022,501                | 126,016,090   | 957,465,474     | 53,953,790       | 1,011,419,264     |
| Appropriation of statutory reserve (Note 23) | 1             | ,             | •               | '                 |                 | 21,550,000                                   | (21,550,000)                      | )                          | •                          | - ]           | ,               | 1                | ,                 |
| Balance as at 31 December 2013               | 1,525,808,680 | 887,824,106   | 6,237,755       | 12,904,468        | 23,254,939      | 162,053,000                                  | 2,682,128,935                     | (3,649,349)                | (54,855,996)               | (58,505,345)  | 5,241,706,538   | 649,230,152      | 5,890,936,690     |

The accompanying notes are an integral part of the financial statements.

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Statement of changes in shareholders' equity

Tipco Asphalt Public Company Limited and its subsidiaries
Statement of changes in shareholders' equity (continued)
For the year ended 31 December 2013

|   |                           |               |                 | Separate fin      | Separate financial statements |                           |               |               |
|---|---------------------------|---------------|-----------------|-------------------|-------------------------------|---------------------------|---------------|---------------|
|   |                           |               |                 |                   |                               | Other component of equity | ent of equity |               |
|   |                           |               |                 |                   |                               | Other                     |               |               |
|   |                           |               |                 |                   |                               | comprehensive             |               |               |
|   |                           |               | Capital reserve |                   |                               | іпсоте                    | Total other   |               |
|   |                           |               | for share-base  | Retain            | Retained earnings             | Fair value of             | component of  | Total         |
|   | Issued and paid-up        | Premium on    | payment         | Appropriated -    |                               | interest rate swap        | shareholders' | shareholders' |
|   | share capital             | share capital | transactions    | statutory reserve | Unappropriated                | confracts                 | equity        | equity        |
| c <sub>e</sub>  |                           |               |                 |                   |                               |                           |               |               |
| Balance as at 1 January 2012  | 1,525,480,680             | 886,112,274   | 4,644,652       | 115,503,000       | 1,794,744,386                 | (5,709,055)               | (5,709,055)   | 4,320,775,937 |
| Share-based payment transactions (Note 22)                              | •                         | •             | 8,496,085       |                   | 1                             | •                         | •             | 8,496,085     |
| Dividend paid (Note 32)   |                           |               |                 |                   | (190,684,210)                 | ı                         | ı             | (190,684,210) |
| Total comprehensive Income for the year                                 | •                         | ı             | ı               |                   | - 453,906,462                 | 1,066,117                 | 1,066,117     | 454,972,579   |
| Appropriation of statutory reserve (Note 23)                            | 1                         | 1             | 1               | 25,000,000        | (25,000,000)                  | 1                         | 1             | -             |
| Balance as at 31 December 2012  | 1,525,480,680             | 886,112,274   | 13,140,737      | 140,503,000       | 2,032,966,638                 | (4,642,938)               | (4,642,938)   | 4,593,560,391 |
|   |                           |               |                 |                   |                               |                           |               |               |
| Balance as at 1 January 2013  | 1,525,480,680             | 886,112,274   | 13,140,737      | 140,503,000       | 2,032,966,638                 | (4,642,938)               | (4,642,938)   | 4,593,560,391 |
| Increse in share capital (Note 20)                                      | 328,000                   | 1,711,832     | 1               |                   | •                             | r                         | ı             | 2,039,832     |
| Share-based payment fransactions (Note 22)                              | ı                         | r             | 10,114,202      |                   | 1                             | ı                         | •             | 10,114,202    |
| Dividend paid (Note 32)   | •                         | ı             | •               |                   | (152,578,968)                 | 1                         | ,             | (152,578,968) |
| Total comprehensive income for the year                                 | •                         | ı             | r               |                   | 430,254,568                   | 993,589                   | 993,589       | 431,248,157   |
| Appropriation of statutory reserve (Note 23)                            | ,                         | 1             | '               | 21,550,096        | (21,550,000)                  | '                         | •             | 1             |
| Balance as at 31 December 2013  | 1,525,808,680             | 887,824,106   | 23,254,939      | 1162,058,000      | 2,289,092,238                 | (3,649,349)               | (3,649,349)   | 4,884,383,614 |
| The accompanying notes are an inegrational of the financial statements. | the financial statements. | 300           |                 |                   |                               |                           |               |               |

(Unit: Baht)

# Tipco Asphalt Public Company Limited and its subsidiaries Cash flow statement

For the year ended 31 December 2013

(Unit: Baht)

|  |                   |                   |                  | (Unit: Baht)          |
|--|-------------------|-------------------|------------------|-----------------------|
|  | Consolidated fina | incial statements | Separate financ  | ial statements        |
| Cook flows from an autitude and the                    | <u>2013</u>       | <u>2012</u>       | <u>2013</u>      | <u>2012</u>           |
| Cash flows from operating activities:                  |                   |                   |                  |                       |
| Profit before tax                                      | 983,310,876       | 805,438,975       | 505,779,946      | 493,425,004           |
| Adjustments to reconcile profit before tax to          |                   |                   |                  |                       |
| net cash provided by (paid from) operating activities: |                   |                   |                  | •                     |
| Depreciation and amortisation                          | 434,352,337       | 418,850,240       | 74,454,840       | 80,230,131            |
| Write-off withholding tax                              | 10,751            | 1,177,404         | -                | -                     |
| Allowance for doubtful accounts (reversal)             | (19,669,545)      | 31,475,421        | (4,991,993)      | (7,227,555)           |
| Reduce cost of inventory to net realisable value       | 7,831,398         | 1,081,594         | 1,196,947        | 560,977               |
| Dividend income from subsidiaries                      | -                 | -                 | (16,100,000)     | (204,947,351)         |
| Dividend income from associate                         | -                 | -                 | -                | (16,789,105)          |
| Income from liquidation of subsidiary                  | -                 | -                 | -                | (26,659,535)          |
| Unrealised (gain) loss on exchange rate                | 249,370,473       | (46,386,441)      | 188,480,393      | (22,931,806)          |
| Realised gain on exchange from amendment of            |                   |                   |                  |                       |
| long-term loan agreement                               | (28,988,684)      | -                 | -                | -                     |
| Gain on sales of equipment                             | (8,318,007)       | (2,761,185)       | (7,773,877)      | (3,054,992)           |
| Impairment loss of assets held for sales               | -                 | 4,800,298         | -                | -                     |
| impairment loss of investment properties               | -                 | 4,767,500         | -                | -                     |
| Impairment loss of equipment                           | 1,756,500         | 20,834,537        | -                |                       |
| Share of profit from investment in associate           | (46,207,339)      | (35,323,425)      | -                |                       |
| Share-based payment transactions                       | 10,114,202        | 8,496,085         | 8,624,655        | 6,065,341             |
| Provision for long-term employee benefits              | 9,397,208         | 10,269,170        | 7,361,043        | 8,125,296             |
| Change in fair value of forward exchange contracts     | 13,485,397        | (17,216,444)      | 11,181,635       | (11,044,004)          |
| Change in fair value of price hedging contracts        | (129,263)         | 25,143,876        | (129,263)        | 25,143,876            |
| Change in fair value of interest rate swap contract    |                   |                   |                  |                       |
| recognised in profit or loss                           | 3,550,518         | 22,637,827        | 2,411,626        | 11,664,947            |
| Interest expenses                                      | 179,624,390_      | 250,515,438       | 122,287,638      | 204,792,744           |
| Profit from operating activities before changes in     |                   |                   |                  |                       |
| operating assets and liabilities                       | 1,789,491,212     | 1,503,800,870     | 892,783,590      | 537,353,968           |
| (Increase) decrease in operating assets                |                   |                   |                  |                       |
| Trade and other receivables                            | 1,415,991,486     | (1,737,761,316)   | 1,834,292,316    | (3,815,246,272)       |
| Inventories  | (2,308,969,227)   | (1,293,721,153)   | (2,214,733,747)  | (1,651,200,783)       |
| Other current assets                                   | (210,018,640)     | (73,572,920)      | (17,507,250)     | (23,104,662)          |
| Other non-current assets                               | 28,338            | (93,104,560)      | (8,423,075)      | 9,568,118             |
| Increase (decrease) in operating liabilities           | ,                 | X-2, . ,          | •                |                       |
| Trade and other payables                               | (631,176,805)     | (1,280,789,497)   | (555,965,601)    | (621,566,429)         |
| Other current liabilities                              | 194,592,853       | (78,364,177)      | 3,650,270        | (35,730,6 <u>6</u> 1) |
| Cash flows from (used in) operating activities         | 249,939,217       | (3,053,512,753)   | (65,903,497)     | (5,599,926,721)       |
| , , , ,  | (165,736,319)     | (260,374,184)     | (105,604,706)    | (210,800,565)         |
| Cash paid for corporate income tax                     | (162,329,515)     | (38,476,765)      | (113,912,812)    | (20,239,149)          |
| Cash paid for corporate income tax                     | (78,126,617)      | (3,352,363,702)   | (285,421,015)    | (5,830,966,435)       |
| Net cash used in operating activities                  | (10,120,011)      | (0,002,000,102)   | (200, 12 1,0 10) | (-,,)                 |

The accompanying notes are an integral part of the inancial statements

FUELIE COMPANY

# Tipco Asphalt Public Company Limited and its subsidiaries Cash flow statement (continued) For the year ended 31 December 2013

(Unit: Baht)

|  | Consolidated fina | ncial statements | Separate financ | ial statements  |
|--|-------------------|------------------|-----------------|-----------------|
|  | <u>2013</u>       | <u>2012</u>      | <u>2013</u>     | <u>2012</u>     |
| Cash flows from investing activities:                      |                   |                  |                 |                 |
| Decrease in restricted bank deposits                       | -                 | 66,065,220       | -               |                 |
| Cash receipt from business transfer to subsidiary          | -                 | •                | 61,067,790      | <u></u>         |
| Cash paid for investment in subsidiary                     | -                 | -                | -               | (98,000,000)    |
| Cash receipt from liquidation of subsidiary                | -                 | -                | -               | 968,450         |
| Cash receipt from share capital reduction of subsidiary    | -                 | -                | -               | 800,000,000     |
| Dividend received from subsidiaries                        | -                 | -                | 16,100,000      | 204,947,351     |
| Dividend received from associate                           | -                 | 16,789,105       | -               | 16,789,105      |
| Increase in short-term loans to related parties            | -                 | -                | -               | (15,000,000)    |
| Acquisition of equipment                                   | (842,195,847)     | (725,051,764)    | (63,131,935)    | (38,721,697)    |
| Acquisition of computer software                           | (4,369,546)       | (17,212,991)     | (4,198,500)     | (16,688,664)    |
| Proceeds from sales of equipment and vessel                | 57,957,383        | 6,612,691        | 4,849,510       | 3,329,980       |
| Net cash from (used in) investing activities               | (788,608,010)     | (652,797,739)    | 14,686,865      | 857,624,525     |
| Cash flows from financing activities:                      |                   |                  |                 |                 |
| Increase in short-term loans from banks                    | 937,729,804       | 4,483,942,513    | 771,972,889     | 5,824,946,986   |
| Cash paid under finance lease agreements                   | (8,674,693)       | (9,452,812)      | (4,465,792)     | (4,950,336)     |
| Cash drawdown from long-term loans                         | 488,288,300       | 700,128,119      | -               | -               |
| Repayment of long-term loans                               | (622,410,446)     | (1,244,331,016)  | (300,791,827)   | (1,042,383,480) |
| Cash receipt from increase share capital                   | 2,039,832         | -                | 2,039,832       | -               |
| Dividend paid to shareholders                              | (152,466,060)     | (190,644,272)    | (152,466,060)   | (190,644,272)   |
| Dividend paid to non-controlling interests of subsidiaries | (22,750,000)      | (6,220)          | <u></u> .       |                 |
| Net cash from financing activities                         | 621,756,737       | 3,739,636,312    | 316,289,042     | 4,586,968,898   |
| Exchange differences on translation of                     |                   |                  |                 |                 |
| financial statements in foreign currencies                 | 815,738           | 3,303,437        |                 |                 |
| Net increase (decrease) in cash and cash equivalents       | (244,162,152)     | (262,221,692)    | 45,554,892      | (386,373,012)   |
| Cash and cash equivalents at beginning of year             | 739,597,042       | 1,001,818,734    | 44,140,952      | 430,513,964     |
| Cash and cash equivalents at end of year                   | 495,434,890       | 739,597,042      | 89,695,844      | 44,140,952      |
| Supplemental cash flows information                        |                   |                  |                 |                 |
| Non-cash transactions                                      |                   |                  |                 |                 |
| Acquistion of assets through finance lease                 | 3,231,432         | 6,811,771        | 2,628,700       | 5,927,191       |
| Accounts payable from purchase of equipment                | 17,953,938        | 15,079,974       | -               | -               |
| Settlement of proceed from liquidation of subsidiary       |                   |                  |                 |                 |
| with account payable                                       | -                 | -                | -               | 125,690,385     |

The accompanying notes are an integral part of the financial statements.

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# Tipco Asphalt Public Company Limited and its subsidiaries Notes to consolidated financial statements For the year ended 31 December 2013

#### 1. General information

Tipco Asphalt Public Company Limited ("the Company") is a public company incorporated and domiciled in Thailand. The major shareholders of the Company are Supsakorn family and Colas Group, a company incorporated in French Republic. The Company is principally engaged in the manufacture and distribution of asphalt and petroleum products and its registered address is 118/1 Rama 6 Road, Samsen-nai Sub district, Phayathai District, Bangkok.

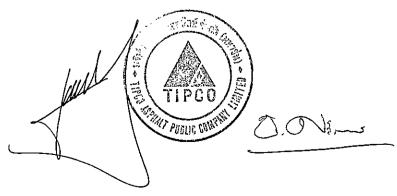
On 10 August 2012, the Meeting of the Company's Board of Directors passed a resolution to transfer vessel operation to its subsidiary. This business transfer was completed on 30 April 2013. The Company transferred assets amounting to Baht 63.2 million and transferred liabilities amounting to Baht 2.1 million. The Company received cash payment for the net assets value amounting to Baht 61.1 million, on 30 April 2013 and 17 May 2013.

#### 2. Basis of preparation

2.1 The financial statements have been prepared in accordance with Thai Financial Reporting Standards enunciated under the Accounting Profession Act B.E. 2547 and their presentation has been made in compliance with the stipulations of the Notification of the Department of Business Development dated 28 September 2011, issued under the Accounting Act B.E. 2543.

The financial statements in Thai language are the official statutory financial statements of the Company. The financial statements in English language have been translated from the Thai language financial statements.

The financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.



2.2 Basis of consolidation

a) The consolidated financial statements include the financial statements of the Company and the following subsidiaries:

|                                       | A post of the control of   |                   |                                       | Percentage of | age of      |
|---------------------------------------|--|-------------------|---------------------------------------|---------------|-------------|
| Company's name                        | Nature of business   | Paid-up capital   | capital                               | shareholding  | olding      |
|                                       |  | 2013              | 2012                                  | 2013          | <u>2012</u> |
|                                       |  | (Million Baht)    | (Million Baht)                        | (%)           | (%)         |
|                                       |  | (Except for other | (Except for other specified currency) |               |             |
| Subsidiaries incorporated in Thailand |  |                   |                                       |               |             |
| Raycol Asphalt Co., Ltd.              | Manufacture and distribution of  | 111               | 111                                   | 41.44         | 41.44       |
|                                       | asphalt products   |                   |                                       |               |             |
| Thai Bitumen Co., Ltd.                | Holding company and manufacture  | 1,500             | 1,500                                 | 99.99         | 66.66       |
|                                       | and distribution of asphalt products   |                   |                                       |               |             |
| Tipco Maritime Co., Ltd.              | Shipping management and agency   | 7                 | 2                                     | 99.97         | 99.97       |
| Alpha Maritime Co., Ltd.              | Marine transportation  | 18                | 18                                    | 66.66         | 99.99       |
| Bitumen Marine Co., Ltd.              | Marine transportation  | 150               | 150                                   | 66.66         | 66.66       |
| Delta Shipping Co., Ltd.              | Marine transportation  | 80                | 80                                    | 99.99         | 99.99       |
| Tasco Shipping Co., Ltd.              | Marine transportation  | 290               | 290                                   | 99.99         | 66.66       |
|                                       | The Continue of the Continue o |                   | <b>3</b> (                            |               |             |

|  |  |                   |                                       | )            | )<br>) |
|--|--|-------------------|---------------------------------------|--------------|--------|
| Company's name                             | Nature of business   | Paid-up capital   | capital                               | shareholding | olding |
|  |  | <u>2013</u>       | 2012                                  | 2013         | 2012   |
|  |  | (Million Baht)    | (Million Baht)                        | (%)          | (%)    |
|  |  | (Except for other | (Except for other specified currency) |              |        |
| Subsidiaries incorporated in Malaysia      |  |                   |                                       |              |        |
| Kemaman Oil Corporation Sdn Bhd (KOC)      | Holding company  | 151.96            | 151.96                                | 63.12        | 63.12  |
| (11.30% owned by the Company and 51.82%    |  | Million ringgit   | Million ringgit                       |              |        |
| owned by Thai Bitumen Co., Ltd.)           |  |                   |                                       |              |        |
| Kemaman Bitumen Company Sdn Bhd (KBC)      | Manufacture and distribution of  | 305.55            | 305.55                                | 82.77        | 82.77  |
| (41.98% owned by the Company, 12.52%       | asphalt products   | Million ringgit   | Million ringgit                       |              |        |
| owned by Thai Bitumen Co., Ltd. and 44.80% |  |                   |                                       |              | •      |
| owned by KOC)                              |  |                   |                                       |              |        |
| Subsidiary incorporated in Singapore       |  |                   |                                       |              |        |
| KBC Energy Pte. Ltd. (Owned by KOC)        | Dormant  | 0.01              | 0.01                                  | 63.12        | 63.12  |
|  |  | Million USD       | Million USD                           |              |        |
| Subsidiary incorporated in Cambodia        |  |                   |                                       |              |        |
| Tipco Asphalt (Cambodia) Co., Ltd.         | Manufacture and distribution of  | 20.00             | 20.00                                 | 100.00       | 100.00 |
|  | asphait products   | Million riel      | Million riel                          |              |        |
|  | Completed for Street   |                   |                                       |              |        |
|  | The state of the s |                   |                                       |              |        |
|  | M - 03   | 2.0 Km            |                                       |              |        |
|  |  |                   |                                       |              |        |
|  | いる言語シー   |                   |                                       |              |        |

Percentage of

| Company's name   | Nature of business                    | Paid-up capital   | capital                               | shareholding | olding |
|--|---------------------------------------|-------------------|---------------------------------------|--------------|--------|
|  |                                       | <u>2013</u>       | 2012                                  | 2013         | 2012   |
|  |                                       | (Million Baht)    | (Million Baht)                        | (%)          | (%)    |
|  |                                       | (Except for other | (Except for other specified currency) |              |        |
| Subsidiary incorporated in Hong Kong   |                                       |                   |                                       |              |        |
| Tasco International (Hong Kong) Ltd.   | Holding company                       | 30.97             | 30.97                                 | 100.00       | 100.00 |
|  |                                       | Million HKD       | Million HKD                           |              |        |
| Subsidiaries incorporated in China (owned by Tasco International (Hong Kong) Ltd.) | ed by Tasco International (Hong Kong) | Ltd.)             |                                       |              |        |
| Langfang Tongtai Road Material Co., Ltd.   | Manufacture and distribution of       | 2.10              | 2.10                                  | 51.00        | 51.00  |
|  | asphalt products                      | Million USD       | Million USD                           |              |        |
| Zhenjiang Tipco Asphalt Co., Ltd.  | Manufacture and distribution of       | 20.00             | 20.00                                 | 51.00        | 51.00  |
|  | asphalt products                      | Million RMB       | Million RMB                           |              |        |
| Tipco Asphalt (Xinhui) Co., Ltd.   | Manufacture and distribution of       | 2.10              | 2.10                                  | 100.00       | 100.00 |
|  | asphalt products                      | Million USD       | Million USD                           |              |        |
|  |                                       |                   |                                       |              |        |

Percentage of



- b) Subsidiaries are fully consolidated as from the date on which the Company obtains control and continue to be consolidated until the date when such control ceases.
- c) The financial statements of the subsidiaries are prepared using the same significant accounting policies as those of the Company.
- d) The assets and liabilities in the financial statements of overseas subsidiary companies are translated to Baht using the exchange rate prevailing on the end of reporting period, and revenues and expenses translated using monthly average exchange rates. The resulting differences are shown under the caption of "Exchange differences on translation of financial statements in foreign currencies" in the statement of changes in shareholders' equity.
- e) Material balances and transactions between the Company and its subsidiaries have been eliminated from the consolidated financial statements.
- f) Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries that are not held by the Company and are presented separately in the consolidated profit or loss and within equity in the consolidated statement of financial position.
- g) The financial statements of Raycol Asphalt Co., Ltd. are included in the consolidated financial statements even though the Company's shareholding is 41.44 percent. This is due to the fact that the Company has control over that company through its board of directors, and it is therefore regarded as a subsidiary.
- 2.3 The separate financial statements, which present investments in subsidiaries and associate under the cost method, have been prepared solely for the benefit of the public.

#### 3. New accounting standards

Below is a summary of accounting standards that became effective in the current accounting year and those that will become effective in the future.

(a) Accounting standards that became effective in the current accounting year

Accounting standards:

**TAS 12** 

Income Taxes

TAS 20 (revised 2009)

Accounting for Government Grants and Disclosure of

Government Assistance

TAS 21 (revised 2009)

The Effects of Changes in Foreign Exchange Rates

Financial Reporting Standard:

TFRS 8

Operating Segments

# Accounting Standard Interpretations:

| TSIC 10 | Government Assistance - No Specific Relation to Operating    |
|---------|--|
|         | Activities   |
| TSIC 21 | Income Taxes - Recovery of Revalued Non-Depreciable Assets   |
| TSIC 25 | Income Taxes - Changes in the Tax Status of an Entity or its |
|         | Shareholders   |

Accounting Treatment Guidance for Transfers of Financial Assets

These accounting standards, financial reporting standard, accounting standard interpretations and accounting treatment guidance do not have any significant impact on the financial statements. However, the Company and its subsidiaries have early adopted TAS 12 "Income Taxes" before the effective date.

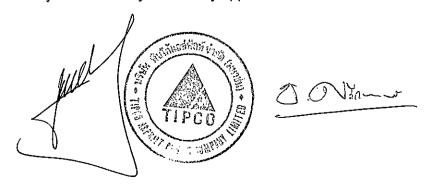
# (b) Accounting standards that will become effective in the future

|                           |                                      | <u>Effective date</u> |
|---------------------------|--------------------------------------|-----------------------|
| Accounting Standards:     |                                      |                       |
| TAS 1 (revised 2012)      | Presentation of Financial Statements | 1 January 2014        |
| TAS 7 (revised 2012)      | Statement of Cash Flows              | 1 January 2014        |
| TAS 12 (revised 2012)     | Income Taxes                         | 1 January 2014        |
| TAS 17 (revised 2012)     | Leases                               | 1 January 2014        |
| TAS 18 (revised 2012)     | Revenue                              | 1 January 2014        |
| TAS 19 (revised 2012)     | Employee Benefits                    | 1 January 2014        |
| TAS 21 (revised 2012)     | The Effects of Changes in Foreign    | 1 January 2014        |
|                           | Exchange Rates                       |                       |
| TAS 24 (revised 2012)     | Related Party Disclosures            | 1 January 2014        |
| TAS 28 (revised 2012)     | Investments in Associates            | 1 January 2014        |
| TAS 31 (revised 2012)     | Interests in Joint Ventures          | 1 January 2014        |
| TAS 34 (revised 2012)     | Interim Financial Reporting          | 1 January 2014        |
| TAS 38 (revised 2012)     | Intangible Assets                    | 1 January 2014        |
| Financial Reporting Stand | dards:                               |                       |
| TFRS 2 (revised 2012)     | Share-based Payment                  | 1 January 2014        |
| TFRS 3 (revised 2012)     | Business Combinations                | 1 January 2014        |
| TFRS 4                    | Insurance Contracts                  | 1 January 2016        |
| TFRS 5 (revised 2012)     | Non-current Assets Held for Sale and | 1 January 2014        |
| \                         | Discontinued Operations              |                       |
| TFRS 8 (revised 2012)     | Operating Segments                   | 1 January 2014        |
|                           |                                      |                       |

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|                          |  | Effective date |
|--------------------------|--|----------------|
| Accounting Standard Inte | erpretations:                            |                |
| TSIC 15                  | Operating Leases - Incentives            | 1 January 2014 |
| TSIC 27                  | Evaluating the Substance of Transactions | 1 January 2014 |
|                          | Involving the Legal Form of a Lease      |                |
| TSIC 29                  | Service Concession Arrangements:         | 1 January 2014 |
|                          | Disclosures                              |                |
| TSIC 32                  | Intangible Assets - Web Site Costs       | 1 January 2014 |
| Financial Reporting Stan | dard Interpretations:                    |                |
| TFRIC 1                  | Changes in Existing Decommissioning,     | 1 January 2014 |
|                          | Restoration and Similar Liabilities      |                |
| TFRIC 4                  | Determining whether an Arrangement       | 1 January 2014 |
|                          | contains a Lease                         |                |
| TFRIC 5                  | Rights to Interests arising from         | 1 January 2014 |
|                          | Decommissioning, Restoration and         |                |
|                          | Environmental Rehabilitation Funds       |                |
| TFRIC 7                  | Applying the Restatement Approach        | 1 January 2014 |
|                          | under TAS 29 Financial Reporting in      |                |
|                          | Hyperinflationary Economies              |                |
| TFRIC 10                 | Interim Financial Reporting and          | 1 January 2014 |
|                          | Impairment                               |                |
| TFRIC 12                 | Service Concession Arrangements          | 1 January 2014 |
| TFRIC 13                 | Customer Loyalty Programmes              | 1 January 2014 |
| TFRIC 17                 | Distributions of Non-cash Assets to      | 1 January 2014 |
|                          | Owners                                   |                |
| TFRIC 18                 | Transfers of Assets from Customers       | 1 January 2014 |

The management of the Company and its subsidiaries believe that these accounting standards, financial reporting standard, accounting standard interpretations and financial reporting standards interpretations will not have any significant impact on the financial statements for the year when they are initially applied.



### 4. Significant accounting policies

### 4.1 Revenue recognition

Sales of goods

Sales of goods are recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Sales are the invoiced value, excluding value added tax of goods supplied after deducting discounts and allowances.

Rendering of services

Service revenue is recognised when services have been rendered taking into account the stage of completion.

Vessel operating income consists of time charters and voyage charters. Income from time charters is recognised when the right to use a vessel is transferred to a lessee for an agreed period of time, while income from voyage charters is recognised by reference to the stage of completion.

Interest income

Interest income is recognised on an accrual basis based on the effective interest rate.

Dividends

Dividends are recognised when the right to receive the dividends is established.

#### 4.2 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand, cash at banks, and all highly liquid investments with an original maturity of three months or less and not subject to withdrawal restrictions.

#### 4.3 Trade and other receivables

Trade and other receivables are stated at the net realisable value. Allowance for doubtful accounts is provided for the estimated losses that may be incurred in collection of receivables. The allowance is generally based on collection experience and analysis of debt aging.

#### Inventories

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Finished goods are valued at the lower of cost determined under the weighted average cost method and net realisable value. Cost of finished goods includes all production costs and attributable factory overheads.

Raw materials, packaging materials, spare parts and factory supplies are valued at the lower of cost determined under at the weighted average cost method and net realisable value. Raw materials, packaging materials, spare parts and factory supplies are charged to production costs whenever consumed.

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#### 4.5 Assets held for sales - Vessel

Assets held for sales are assets whose carrying amounts will be recovered through a sales transaction rather than through continuing use. The assets are measured at the lower of carrying amount and fair value less costs to sell, and they are not depreciated.

#### 4.6 Investments

- a) Investment in associate is accounted for in the consolidated financial statements using the equity method.
- b) Investments in subsidiaries and associate are accounted for in the separate financial statements using the cost method less allowance for loss on impairment.

#### 4.7 Investment properties

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation and allowance for loss on impairment.

Depreciation of investment properties is calculated by reference to their costs on the straight-line basis over estimated useful lives of 5 and 20 years. Depreciation is included in profit or loss. No depreciation is provided on land.

On disposal of investment properties, the difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period when the asset is derecognised.

#### 4.8 Property, plant and equipment/Depreciation

Land is stated at cost. Building and equipment are stated at cost less accumulated depreciation and less allowance for loss on impairment of assets.

Depreciation of plant and equipment is calculated by reference to their costs less residual value on the straight-line basis over the following estimated useful lives:

| Land improvement               | 20 years       |
|--------------------------------|----------------|
| Buildings and complements      | 20 to 47 years |
| Building improvements          | 20 to 30 years |
| Machinery, tools and equipment | 5 to 20 years  |
| Furniture and office equipment | 3 to 5 years   |
| Vehicles                       | 5 to 10 years  |
| Vessels                        | 10 to 30 years |

Depreciation is included in profit or loss.

No depreciation is provided on land, construction in progress and equipment under installation.

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An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on disposal of an asset is included in profit or loss when the asset is derecognised.

# 4.9 Borrowing costs

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of the respective asset. All other borrowing costs are expensed in the period they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

#### 4.10 Intangible assets - computer software

Computer software is measured at cost. Following initial recognition, computer software is carried at cost less any accumulated amortisation and allowance for impairment loss (if any).

Computer software with finite life is amortised on a straight line basis over the economic useful life of 5 years and tested for impairment whenever there is an indication that the software may be impaired. The amortisation period and the amortisation method of such software are reviewed at least at each financial year end. The amortisation expense is charged to profit or loss.

#### 4.11 Goodwill

Goodwill is initially recorded at cost, which equals to the excess of cost of business combination over the fair value of the net assets acquired. If the fair value of the net assets acquired exceeds the cost of business combination, the excess is immediately recognised as gain in profit or loss.

Goodwill is carried at cost less allowance for impairment loss (if any). Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Company's group of cash-generating unit that are expected to benefit from the synergies of the combination. The Company estimates the recoverable amount of each group of cash-generating unit to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised in profit or loss and will not be reversed in future periods.

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#### 4.12 Leasehold rights

Leasehold rights are stated at cost less accumulated amortisation and less allowance for impairment loss of leasehold rights (if any). Amortisation is calculated by reference to cost on a straight-line basis over the lease period.

The amortisation is included in profit or loss.

#### 4.13 Related party transactions

Related parties comprise enterprises and individuals that control, or are controlled by, the Company and its subsidiaries, whether directly or indirectly, or which are under common control with the Company and its subsidiaries.

They also include associated companies and individuals which directly or indirectly own a voting interest in the Company and its subsidiaries that gives them significant influence over the Company and its subsidiaries, key management personnel, directors and officers with authority in the planning and direction of operations of the Company and its subsidiaries.

#### 4.14 Long-term leases

Leases of equipment which transfer substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lower of the fair value of the leased assets and the present value of the minimum lease payments. The outstanding rental obligations, net of finance charges, are included in long-term payables, while the interest element is charged to profit or loss over the lease period. The assets acquired under finance leases are depreciated over the shorter of the useful life of the assets and the lease period, if the Company and its subsidiaries expect not to purchase such assets at the end of the lease period.

Operating lease payments are recognised as an expense in profit or loss on a straight line basis over the lease term.

#### 4.15 Foreign currencies

The consolidated and separate financial statements are presented in Baht, which is also the Company's functional currency. Items of each entity included in the consolidated financial statements of each entity are measured using the functional currency of that entity.

Transactions in foreign currencies are translated into Baht at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Baht at the exchange rate ruling at the end of the reporting period.

Gains and losses on exchange are included in profit or loss.

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#### 4.16 Impairment of assets

At the end of each reporting period, the Company and its subsidiaries perform impairment reviews in respect of the property, plant and equipment, investment properties and other intangible assets whenever events or changes in circumstances indicate that an asset may be impaired. The Company and its subsidiaries also carry out annual impairment reviews in respect of goodwill. An impairment loss is recognised when the recoverable amount of an asset, which is the higher of the asset's fair value less costs to sell and its value in use, is less than the carrying amount.

An impairment loss is recognised in profit or loss.

In the assessment of asset impairment if there is any indication that previously recognised impairment losses may no longer exist or may have decreased, such reversal except for that of goodwill, is recognised in profit or loss.

#### 4.17 Employee benefits

Short-term employee benefits

Salaries, wages, bonuses and contributions to the social security fund are recognised as expenses when incurred.

Post-employment benefits and other long-term employee benefits

#### Defined contribution plans

The Company, its subsidiaries, and its employees have jointly established a provident fund. The fund is monthly contributed by employees and by the Company and its subsidiaries. The fund's assets are held in a separate trust fund and contributions of the Company and its subsidiaries are recognised as expenses when incurred.

#### Defined benefit plans and other long-term employee benefits

The Company and its local subsidiaries have obligations in respect of the severance payments they must make to employees upon retirement under labor law and other employee benefit plans. The Company and the local subsidiaries treat these severance payment obligations as a defined benefit plan. In addition, the Company and its local subsidiaries provide other long-term employee benefit plan, namely long service awards.

The obligation under the defined benefit plans and other long-term employee benefit plans is determined by a professionally qualified independent actuary based on actuarial techniques, using the projected up to credit method.



# 4.18 Equity-settled share-based payment transactions

The Company and its subsidiaries recognise the share-based payment transactions at the date on which the options are granted, based on the fair value of the share options. They are recorded as expenses over the expected life of the share options, and a capital reserve for share-based payment transactions is presented in share-bolders' equity.

#### 4.19 Provisions

Provisions are recognised when the Company and its subsidiaries have a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### 4.20 Income Tax

Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

#### Current tax

Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

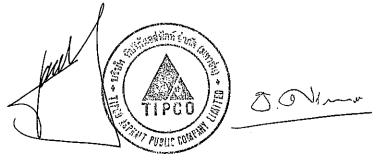
#### Deferred tax

Deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period.

The Company and its subsidiaries recognise deferred tax liabilities for all taxable temporary differences while they recognise deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilised.

At each reporting date, the Company and its subsidiaries review and reduce the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Company and its subsidiaries record deferred tax directly to shareholders' equity if the tax relates to items those are recorded directly to shareholders' equity.



#### 4.21 Derivatives

#### Forward exchange contracts

Forward exchange contracts are presented in the financial statements at fair value. Unrealised gain or loss from the forward contracts is recorded in profit or loss.

# Price hedging contracts

Forward price hedging contracts and option contracts with banks are presented in the financial statements at fair value. Unrealised gain or loss from the price hedging contracts is recorded in profit or loss.

#### Interest rate swap contracts

Interest rate swap contracts are the contracts under which the counter-parties agreed to exchange the amounts of interest, which are determined based on the pre-determined notional amount and the interest rates over the periods specified in the contracts. The Company and its subsidiaries recognised, on an accrual basis, the net amount of interest to be received or paid for each period under the interest rate swap contracts as income/expense in profit or loss. The interest rate swap contracts are presented in the financial statements at fair value. Unrealised gain or loss on interest rate swap contract of the Company and its subsidiaries deferred in shareholders' equity of the Company and its subsidiaries until realised or recorded in profit or loss.

#### 5. Significant accounting judgments and estimates

The preparation of financial statements in conformity with financial reporting standards accounting principles at times requires management to make subjective judgments and estimates regarding matters that are inherently uncertain. These judgments and estimates affect reported amounts and disclosures, and actual results could differ from these estimates. Significant judgments and estimates are as follows:

#### Recognition and derecognition of assets and liabilities

In considering whether to recognise or to derecognise assets or liabilities, the management is required to make judgment on whether significant risk and rewards of those assets or liabilities have been transferred, based on their best knowledge of the current events and arrangements.

#### Leases

the management is required to use judgment regarding whether significant risk and ewards of ownership of the leased asset has been transferred, taking into consideration eterms and conditions of the arrangement.

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#### Allowance for doubtful accounts

In determining an allowance for doubtful accounts, the management needs to make judgment and estimates based upon, among other things, past collection history, aging profile of outstanding debts and the prevailing economic condition.

#### Net realisable value of inventories

The management uses judgment to estimate the net realisable value of inventories taking into consideration the fluctuation of price or cost directly relating to events occurring after the reporting period.

#### Fair value of financial instruments

In determining the fair value of financial instruments that are not actively traded and for which quoted market prices are not readily available, the management exercises judgment, using a variety of valuation techniques and models. The input to these models is taken from observable markets and includes consideration of liquidity, correlation and longer-term volatility of financial instruments.

#### Impairment of investments

The Company and its subsidiaries treats investments as impaired when the management judges that there has been a significant or prolonged decline in the fair value below their cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgment of the management.

#### Investment properties

The investment properties are measured at cost less allowance for impairment loss. The carrying value of the assets is determined based on fair value appraised by an independent valuer. Such valuation is based on certain assumptions and estimates.

#### Property plant and equipment/Depreciation

In determining depreciation of plant and equipment, the management is required to make estimates of the useful lives and residual values of the plant and equipment of the Company and subsidiaries and to review estimate useful lives and residual values when there are changes.

In addition, the management is required to review property, plant and equipment for impairment on a periodical basis and record impairment losses in the period when it is determined that their recoverable amount is lower than the carrying cost. This requires judgments regarding forecast of future revenues and expenses relating to the assets subject to the review.

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#### Goodwill

The initial recognition and measurement of goodwill, and subsequent impairment testing, require management to make estimates of cash flows to be generated by the asset and to choose a suitable discount rate in order to calculate the present value of those cash flows.

#### Deferred tax assets

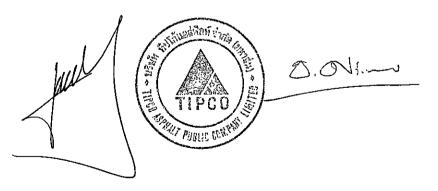
Deferred tax assets are recognised for deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the temporary differences and losses differences can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of estimate future taxable profits.

# Post-employment benefits under defined benefit plans and other long-term employee benefits

The obligation under the defined benefit plan and other long-term employee benefit plans is determined based on actuarial techniques. Such determination is made based on various assumptions, including discount rate, future salary increase rate, mortality rate and staff turnover rate.

#### Cost of share-based payment transactions

Estimating the cost of share-based payment transactions requires the determination of the fair value of the options granted under the transactions which involves appropriate assumptions, including but not limited to the expected life of the share options, share price volatility and dividend yield.



# 6. Trade and other receivables

(Unit: Thousand Baht)

|  | Consolidated final | Consolidated financial statements |             | Separate financial statements |  |
|--|--------------------|-----------------------------------|-------------|-------------------------------|--|
|  | <u>2013</u>        | 2012                              | <u>2013</u> | <u>2012</u>                   |  |
| Trade receivables - related parties (Note 7)     |                    |                                   |             |                               |  |
| Aged on the basis of due dates                   |                    |                                   |             |                               |  |
| Not yet due                                      | 490,525            | 453,024                           | 1,269,351   | 1,139,533                     |  |
| Past due   |                    |                                   |             |                               |  |
| Up to 3 months                                   | 21,051             | 448,143                           | 279,848     | 1,019,038                     |  |
| 3 - 6 months                                     | -                  | -                                 | 56,375      | 83,755                        |  |
| 6 - 9 months                                     | 58                 | 176                               | -           | -                             |  |
| 9 - 12 months                                    | 61                 | -                                 | 3,272       | -                             |  |
| Over 12 months                                   | 176                | <u> </u>                          |             | _                             |  |
| Total trade receivables - related parties        | 511,871            | 901,343                           | 1,608,846   | 2,242,326                     |  |
| Trade receivables - unrelated parties            |                    |                                   |             |                               |  |
| Aged on the basis of due dates                   |                    |                                   |             |                               |  |
| Not yet due                                      | 2,749,017          | 3,521,307                         | 1,827,445   | 2,646,853                     |  |
| Past due   |                    |                                   |             |                               |  |
| Up to 3 months                                   | 454,089            | 731,293                           | 152,994     | 460,384                       |  |
| 3 - 6 months                                     | 120,295            | 51,350                            | 22,959      | 14,881                        |  |
| 6 - 9 months                                     | 39,668             | 22,591                            | 669         | 2,537                         |  |
| 9 - 12 months                                    | 6,878              | 70,262                            | 1,824       | 5,514                         |  |
| Over 12 months                                   | 115,022            | 114,826                           | 82,325      | 92,791                        |  |
| Total  | 3,484,969          | 4,511,629                         | 2,088,216   | 3,222,960                     |  |
| Less: Allowance for doubtful accounts            | (115,833)          | (132,390)                         | (76,033)    | (81,025)                      |  |
| Total trade receivables - unrelated parties, net | 3,369,136          | 4,379,239                         | 2,012,183   | 3,141,935                     |  |
| Total trade receivables - net                    | 3,881,007          | 5,280,582                         | 3,621,029   | 5,384,261                     |  |
| 9  |                    |                                   |             |                               |  |
| Othe <u>r receivables</u>                        |                    |                                   |             |                               |  |
| Amounts due from related parties (Note 7)        | 12,224             | 7,809                             | 26,409      | 16,497                        |  |
| Accounts receivable from price                   |                    |                                   |             |                               |  |
| hedging contracts                                | 5,866              | 39,410                            | 5,866       | 39,410                        |  |
| Other receivables                                | 67,476             | 20,120                            | 10,063      | 1,895                         |  |
| Total other receivables                          | 85,566             | 67,339                            | 42,338      | 57,802                        |  |
| rade and other receivables - net                 | 3,966,573          | 5,347,921                         | 3,663,367   | 5,442,063                     |  |
| A lade and only residuate the                    | 1.00               | ·                                 |             |                               |  |

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# 7. Related party transactions

During the years, the Company and its subsidiaries had significant business transactions with related parties. Such transactions, which are summarised below, arose in the ordinary course of business and were concluded on commercial terms and bases agreed upon between the Company and its subsidiaries and those related parties.

(Unit: Million Baht)

|   | Consolidated  |                      | Separate |             |                               |
|---|---------------|----------------------|----------|-------------|-------------------------------|
|   | financial sta | financial statements |          | tements     | Transfer Pricing Policy       |
|   | <u>2013</u>   | 2012                 | 2013     | <u>2012</u> |                               |
| Transactions with subsidiaries              |               |                      |          |             |                               |
| (eliminated from the consolidated financial |               |                      |          |             |                               |
| statements)                                 |               |                      |          |             |                               |
| Sales and service income                    | -             | -                    | 5,602    | 5,211       | Cost plus certain margin      |
| Rental and service income                   | -             | -                    | 34       | 20          | Contract price                |
| Technical assistance fee income             | -             | -                    | 12       | 12          | Contract price                |
| Interest income                             | -             | -                    | 1        | -           | 2.8 percent per annum         |
| Dividend income                             | -             | -                    | 16       | 205         |                               |
| Purchases of goods                          | -             | -                    | 8        | 535         | Cost plus certain margin      |
| Rental and service expenses                 | -             | -                    | 1,438    | 1,766       | Contract price                |
| Transactions with associate                 |               |                      |          |             |                               |
| Dividend income                             | -             | 17                   | -        | 17          | ,                             |
| Transactions with related companies         |               |                      |          |             |                               |
| Sales and service income                    | 3,703         | 4,840                | 3,531    | 4,633       | Market price / contract price |
| Rental and service income                   | 4             | 5                    | 4        | 2           | Contract price                |
| Rental and service expenses                 | 45            | 41                   | 32       | 35          | Contract price                |
| Technical assistance fee expenses           | 51            | 42                   | 32       | 25          | Contract price                |

The balances of the accounts between the Company and its subsidiaries and those related companies as at 31 December 2013 and 2012 are as follows:

(Unit: Thousand Baht)

| Consolidated financial statements |                      | Separate finance  | ial statements   |
|-----------------------------------|----------------------|---|--|
| 2013                              | 2012                 | 2013  | <u>2012</u>  |
|                                   |                      |   |  |
| -                                 | -                    | 1,154,376   | 1,364,109  |
| 524,095                           | 909,152              | 480,879   | 894,714  |
| 524,095                           | 909,152              | 1,635,255   | 2,258,823  |
|                                   | 2013<br>-<br>524,095 | <u>2013</u> <u>2012</u><br>-<br>-<br>524,095 <u>909,152</u> | <u>2013</u> <u>2012</u> <u>2013</u><br>- 1,154,376<br><u>524,095</u> <u>909,152</u> <u>480,879</u> |

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|   | Consolidated finar | Consolidated financial statements |             | al statements |
|---|--------------------|-----------------------------------|-------------|---------------|
|   | <u>2013</u>        | 2012                              | <u>2013</u> | 2012          |
| Short-term loans to related parties                         |                    |                                   |             |               |
| Subsidiaries  |                    | <u>-</u>                          | 40,621      | 40,244        |
| Total short-term loans to related parties                   | •                  | -                                 | 40,621      | 40,244        |
|   |                    |                                   |             |               |
| <u>Trade and other payables - related parties</u> (Note 16) |                    |                                   |             |               |
| Subsidiaries  | -                  | -                                 | 449,778     | 338,560       |
| Related companies (common shareholders and directors)       | 45,198             | 47,273                            | 37,879      | 35,412        |
| Total trade and other payables - related parties            | 45,198             | 47,273                            | 487,657     | 373,972       |
| Long form loop from volated naviv                           |                    |                                   |             |               |
| Long-term loan from related party                           |                    |                                   |             |               |
| Related company (shareholder of subsidiary)                 | 7,951              | 7,227                             |             |               |
| Total long-term loan from related party                     | 7,951              | 7,227                             | _           |               |

# Loans to related parties and loan from related parties

As at 31 December 2013 and 2012, the balances of loans between the Company and those related companies and the movement are as follows:

(Unit: Thousand Baht)

|                                 |                             | Separate financial statements |                   |                  |  |  |
|---------------------------------|-----------------------------|-------------------------------|-------------------|------------------|--|--|
|                                 |                             | Balance as at                 | Unrealise gain on | Balance as at    |  |  |
| Loans to related parties        | Related by 31 December 2012 |                               | exchange rate     | 31 December 2013 |  |  |
| Alpha Maritime Co., Ltd.        | Subsidiary                  | 35,000                        | -                 | 35,000           |  |  |
| Kemaman Oil Corporation Sdn Bhd | Subsidiary                  | 5,244                         | 377               | 5,621            |  |  |
| Total                           |                             | 40,244                        | 377               | 40,621           |  |  |

(Unit: Thousand Baht)

|                             |               | Consolidated financial statements |             |                  |  |  |  |
|-----------------------------|---------------|-----------------------------------|-------------|------------------|--|--|--|
|                             |               | Balance as at                     | Translation | Balance as at    |  |  |  |
| Loans from related parties  | Related by    | 31 December 2012                  | adjustment  | 31 December 2013 |  |  |  |
| Zhenjiang Highway Materials | Shareholder   |                                   |             |                  |  |  |  |
| Company                     | of subsidiary | 7,227                             | 724         | 7,951            |  |  |  |
| Total                       |               | 7,227                             | 724         | 7,951            |  |  |  |

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# Directors and management's benefits

During 2013 and 2012, the Company and its subsidiaries had employee benefit expenses of their directors and management as below.

|  |              |                      | (Unit:      | Million Baht) |
|--|--------------|----------------------|-------------|---------------|
|  | Consolidated |                      | Separate    |               |
| _  | financial s  | financial statements |             | tatements     |
|  | <u>2013</u>  | <u>2012</u>          | <u>2013</u> | <u>2012</u>   |
| Short-term employee benefits               | 102          | 104                  | 86          | 89            |
| Post-employment benefits                   | 4            | 4                    | 4           | 4             |
| Share-based payment transactions (Note 22) | 6            | 4                    | 6           | 3             |
| Total                                      | 112          | 112                  | 96          | 96            |

### Guarantee obligations with related parties

The Company and its subsidiaries have outstanding guarantee obligations with its related parties, as described in Note 18 to the financial statements.

#### 8. Inventories

(Unit: Thousand Baht)

|                            | Consolidated financial statements |           |            |             |                   |           |  |
|----------------------------|-----------------------------------|-----------|------------|-------------|-------------------|-----------|--|
|                            |                                   |           | Reduce co  | st to net   |                   |           |  |
|                            | С                                 | ost       | realisable | e value     | Inventories - net |           |  |
|                            | 2013                              | 2012      | 2013       | <u>2012</u> | <u>2013</u>       | 2012      |  |
| Finished goods             | 1,419,466                         | 1,487,167 | -          | (157)       | 1,419,466         | 1,487,010 |  |
| Raw materials              | 2,406,331                         | 2,338,736 | (7,759)    | (730)       | 2,398,572         | 2,338,006 |  |
| Packaging materials, spare |                                   |           |            |             |                   |           |  |
| parts and factory supplies | 101,443                           | 110,403   | (3,726)    | (2,529)     | 97,717            | 107,874   |  |
| Goods in transit           | 5,433,660                         | 3,115,593 |            |             | 5,433,660         | 3,115,593 |  |
| Total                      | 9,360,900                         | 7,051,899 | (11,485)   | (3,416)     | 9,349,415         | 7,048,483 |  |
|                            |                                   | ,         |            |             |                   |           |  |

(Unit: Thousand Baht)

| Reduce cost to net |           |          |             |                   |             |  |  |  |
|--------------------|-----------|----------|-------------|-------------------|-------------|--|--|--|
| С                  | ost       | realisat | ole value   | Inventories - net |             |  |  |  |
| <u>2013</u>        | 2012      | 2013     | <u>2012</u> | <u>2013</u>       | <u>2012</u> |  |  |  |
| 1,287,299          | 1,353,790 | -        | -           | 1,287,299         | 1,353,790   |  |  |  |
| 1,919,566          | 1,964,899 | -        | -           | 1,919,566         | 1,964,899   |  |  |  |
| 15,035             | 20,926    | (3,282)  | (2,085)     | 11,753            | 18,841      |  |  |  |
| 5,433,005          | 3,105,754 |          |             | 5,433,005         | 3,105,754   |  |  |  |
| 8,654,905          | 6,445,369 | (3,282)  | (2,085)     | 8,651,623         | 6,443,284   |  |  |  |

Finished goods
Raw materials
Packaging materials, spare
parts and factory supplies
Goods in transit

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#### 9. Assets held for sales - Vessel

The vessel held for sales was an asset of Delta Shipping Company Limited. In December 2012, this subsidiary entered into a contract to sell the vessel, together with tools and instruments on the vessel, to an overseas company for approximately USD 1.5 million. As a result, the subsidiary reclassified these assets from property, plant and equipment to vessel held for sale and recorded impairment loss on the assets of approximately Baht 4.8 million as an expense in profit or loss for 2012.

In January 2013, the subsidiary received payment and transferred the vessel to the buyer.

#### 10. Investments in subsidiaries

Details of investments in subsidiaries as presented in the separate financial statements are as follows:

|   |             | •           | (Unit: Th  | ousand Baht) |  |
|---|-------------|-------------|--|--------------|--|
|   | Investme    | nt cost of  | Dividend received during the year by the Company |              |  |
| Company's name  | the Co      | mpany       |  |              |  |
|   | <u>2013</u> | <u>2012</u> | 2013   | 2012         |  |
| Domestic subsidiaries   | •           |             |  |              |  |
| Raycol Asphalt Co., Ltd.  | 193,200     | 193,200     | 16,100   | <b>.</b>     |  |
| Thai Bitumen Co., Ltd.  | 1,499,917   | 1,499,917   | -  | 187,450      |  |
| Less: Provision for impairment loss of investment   | (60,775)    | (60,775)    |  |              |  |
| Tipco Maritime Co., Ltd.  | 1,999       | 1,999       | -  | 17,497       |  |
| Alpha Maritime Co., Ltd.  | 17,999      | 17,999      | -  | -            |  |
| Bitumen Marine Co., Ltd.  | 149,999     | 149,999     | -  |              |  |
| Delta Shipping Co., Ltd.  | 79,999      | 79,999      | -  | -            |  |
| Tasco Shipping Co., Ltd.  | 289,999     | 289,999     | -  | -            |  |
| Overseas subsidiaries   |             |             |  |              |  |
| Tasco International (Hong Kong) Ltd.  | 130,008     | 130,008     | -  | -            |  |
| Add: Additional investment cost from the<br>acquisition of subsidiary under common          | 115,849     | 115,849     |  |              |  |
| control   |             |             |  |              |  |
| Kemaman Oil Corporation Sdn Bhd (KOC)   | 173,677     | 173,677     | -  | -            |  |
| (11.30% owned by the Company and 51.82% owned   |             |             |  |              |  |
| by Thai Bitumen Co., Ltd.)  | 4 004 740   | 4 004 740   |  |              |  |
| Kemaman Bitumen Company Sdn Bhd (KBC) (41.98% owned by the Company, 12.52% owned by         | 1,231,719   | 1,231,719   | -  | -            |  |
| Thai Bitumen Co., Ltd. and 44.80% owned by KOC)   |             |             |  |              |  |
| Tipco Asphalt (Cambodia) Co., Ltd.  | 165         | 165         |  |              |  |
| Investments in subsidiaries   | 3,823,755   | 3,823,755   | 16,100   | 204,947      |  |
| Cost of share-based payment transactions, under warrants to purchase new ordinary shares of |             |             |  |              |  |
| the Company issued to the subsidiaries'   |             | 0.040       |  |              |  |
| employees (Note 22)   | 5,306       | 3,816       |  |              |  |
| The paid-up capital and percentage of   | 3,829,061   | 3,827,571   |  |              |  |

The paid-up capital and percentage of shareholding were presented in Note 2.2 to the financial statements.

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# Warrants to purchase new ordinary shares of the Company issued to the subsidiaries' employees

During 2013, the Company recorded cost of share-based payment transactions, under warrants to purchase new ordinary shares of the Company issued to the subsidiaries' employees (Note 22) amounted to Baht 1.5 million (2012: Baht 2.4 million), as a cost of investments in subsidiaries.

# Kemaman Oil Corporation Sdn Bhd ("KOC") and Kemaman Bitumen Company Sdn Bhd ("KBC")

After the Company and Thai Bitumen signed the KOC's shareholder agreement with Seloga Holdings Berhad ("SHB") and Aras Jalinan Sdn Bhd ("Aras") offered to exercise the rights under such agreement on behalf of SHB, the Company and Thai Bitumen have had disputes with Aras since 2008. In May 2011, the International Chamber of Commerce Arbitral Tribunal made the final arbitration award relating to the dispute between the Company and Thai Bitumen, and Aras, which the Company and Thai Bitumen brought to arbitration. The arbitration award denied all the disputed claims by ARAS, except that KOC shall accept the share acquisition payment amounting to MYR 5 million which was made by Aras to KOC on 3 March 2008. KOC registered additional capital amounting to MYR 5 million belonging to Aras in July 2011. As a result, the shareholdings of the Company and its subsidiaries in KOC and KBC decreased by 2.14 percent and 0.96 percent, respectively. The Company recorded the change in the subsidiaries' interest under the caption of "Change in the Company's interest in subsidiary which did not result in a loss of control" over the consolidated shareholders' equity.

Currently, the Federal Court of Malaysia is considering the appeal against the judgment of the Court of First Instance filed by Aras regarding the extraordinary general meeting of KOC's shareholders because the said judgment was in favor of the Company and Thai Bitumen. The management of the Company and Thai Bitumen believed that the outcome of the appeal, which has not been reached, would not affect the value of the investments and the equity interests of the Company and Thai Bitumen in KOC and KBC.

As at 31 December 2013, the value of the Company's investment costs in KOC and KBC accounted for under the cost method in the separate financial statements were higher than the Company's attributable equity interests in these subsidiaries by Baht 477 million (2012: Baht 553 million). The Company believed that the recoverable benefits from these investments would exceed their costs. Therefore, no allowance for impairment was made

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in the account.

#### 11. Investment in associate

#### 11.1 Details of associate:

(Unit: Thousand Baht)

|                                      | Consolidated financial statements |             |             |             |                        |             |  |  |  |
|--------------------------------------|-----------------------------------|-------------|-------------|-------------|------------------------|-------------|--|--|--|
| Company's name                       | Shareholding percentage           |             | Co          | et          | Carrying amounts based |             |  |  |  |
| - Company 3 name                     |                                   |             | Cost        |             | on equity method       |             |  |  |  |
|                                      | <u>2013</u>                       | <u>2012</u> | <u>2013</u> | <u>2012</u> | <u>2013</u>            | <u>2012</u> |  |  |  |
|                                      | (%)                               | (%)         |             |             |                        |             |  |  |  |
| Colasie Co., Ltd.                    | 40                                | 40          | 18,404      | 18,404      | 110,521                | 60,649      |  |  |  |
| (Registered under the law of France) |                                   |             |             |             |                        |             |  |  |  |
| (Holding company)                    |                                   |             |             |             |                        |             |  |  |  |
| Total investment in associate        |                                   |             | 18,404      | 18,404      | 110,521                | 60,649      |  |  |  |

(Unit: Thousand Baht)

Separate financial statements

|                               | Sharel      | nolding     |             |        | Carrying a           | ımounts     |
|-------------------------------|-------------|-------------|-------------|--------|----------------------|-------------|
| Company's name                | percentage  |             | Cost        |        | based on cost method |             |
|                               | <u>2013</u> | <u>2012</u> | <u>2013</u> | 2012   | <u>2013</u>          | <u>2012</u> |
|                               | (%)         | (%)         |             |        |                      |             |
| Colasie Co., Ltd.             | 40          | 40          | 18,404      | 18,404 | 18,404               | 18,404      |
| Total investment in associate |             |             | 18,404      | 18,404 | 18,404               | 18,404      |

# 11.2 Share of profit and dividend received

During the years, the Company has recognised its share of profit from investment in associate in the consolidated financial statements and dividend income in the separate financial statements as follows:

(Unit: Thousand Baht)

| Consolidated finan   | cial statements                                   | Separate financial statements             |   |  |  |
|----------------------|---|---|---|--|--|
| Share of profit fron | n investment in                                   | Dividend received                         |   |  |  |
| associate durir      | ng the year                                       | during the year by the Company            |   |  |  |
| 2013                 | 2012  | <u>2013</u>                               | <u> 2012</u>  |  |  |
| 46,207               | 35,323  |   | 16,789  |  |  |
| 46,207               | 35,323  | <u>-</u>                                  | 16,789  |  |  |
|                      | Share of profit from associate during 2013 46,207 | 46,207     35,323       46,207     35,323 | Share of profit from investment in Dividend rassociate during the year during the year b  2013 2012 2013  46,207 35,323 - |  |  |



#### 11.3 Summarised financial information of associate

Financial information of the associate is summarised below.

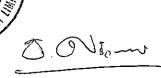
|                   |             |         |             |        |             |           |                      |             | (Unit: Mi        | llion Euro) |
|-------------------|-------------|---------|-------------|--------|-------------|-----------|----------------------|-------------|------------------|-------------|
|                   | Paid-up     | capital | Total       | assets | Total li    | abilities | Total re             | evenues     |                  |             |
|                   | as          | at      | as          | at     | as          | at        | for the ye           | ear ended   | Profit fo        | r the year  |
| Company's name    | 31 Dec      | cember  | 31 De       | cember | 31 December |           | 31 December 31 Decem |             | ended 31 Decembe |             |
|                   | <u>2013</u> | 2012    | <u>2013</u> | 2012   | <u>2013</u> | 2012      | <u>2013</u>          | <u>2012</u> | <u>2013</u>      | 2012        |
| Colasie Co., Ltd. | 1.04        | 1.04    | 3.04        | 2.61   | 0.01        | 0.01      | 2.87                 | 2.26        | 2.83             | 2.20        |

# 12. Investment properties

The net book value of investment properties as at 31 December 2013 and 2012 are presented below.

(Unit: Thousand Baht)

|                                      | Consol          | Consolidated financial statements |           |  |  |  |  |  |  |
|--------------------------------------|-----------------|-----------------------------------|-----------|--|--|--|--|--|--|
|                                      | The Company's   |                                   |           |  |  |  |  |  |  |
|                                      | land, buildings |                                   |           |  |  |  |  |  |  |
|                                      | and equipment   |                                   |           |  |  |  |  |  |  |
|                                      | located at      | Land of                           |           |  |  |  |  |  |  |
|                                      | Petchburi Plant | Thai Bitumen                      | Total     |  |  |  |  |  |  |
| As at 31 December 2013:              |                 |                                   |           |  |  |  |  |  |  |
| Cost                                 | 268,377         | 383,608                           | 651,985   |  |  |  |  |  |  |
| Less Accumulated depreciation        | (138,692)       | -                                 | (138,692) |  |  |  |  |  |  |
| Less Allowance for diminution in val | ue (95,885)     | (217,975)                         | (313,860) |  |  |  |  |  |  |
| Net book value                       | 33,800          | 165,633                           | 199,433   |  |  |  |  |  |  |
| As at 31 December 2012:              |                 |                                   |           |  |  |  |  |  |  |
| Cost                                 | 268,377         | 383,608                           | 651,985   |  |  |  |  |  |  |
| Less Accumulated depreciation        | (138,692)       | -                                 | (138,692) |  |  |  |  |  |  |
| Less Allowance for diminution in va  | ue (95,885)     | (217,975)                         | (313,860) |  |  |  |  |  |  |
| Net book value                       | 33,800          | 165,633                           | 199,433   |  |  |  |  |  |  |

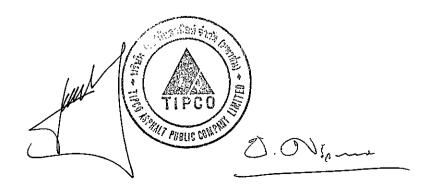


| Separate | financial | statements |
|----------|-----------|------------|
|----------|-----------|------------|

| The Company's   | The Company's  |  |
|-----------------|--|--|
| land, buildings | land for rent  |  |
| and equipment   | located at   |  |
| located at      | Suratthani   |  |
| Petchburi Plant | Province   | Total  |
|                 |  |  |
| 268,377         | 76,960   | 345,337  |
| (138,692)       | (10,108)   | (148,800)  |
| (95,885)        |  | (95,885)   |
| 33,800          | 66,852   | 100,652  |
|                 |  |  |
| 268,377         | 76,960   | 345,337  |
| (138,692)       | (9,562)  | (148,254)  |
| (95,885)        |  | (95,885)   |
| 33,800          | 67,398   | 101,198  |
|                 | land, buildings and equipment located at Petchburi Plant  268,377 (138,692) (95,885)  33,800  268,377 (138,692) (95,885) | land, buildings land for rent and equipment located at located at Suratthani Petchburi Plant Province  268,377 76,960 (138,692) (10,108) (95,885) - 33,800 66,852  268,377 76,960 (138,692) (9,562) (95,885) - |

A reconciliation of the net book value of investment properties for 2013 and 2012 is presented below.

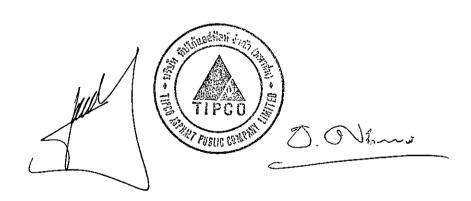
| ·           |                                     | (Unit: Tho                 | usand Baht)  | •   |
|-------------|-------------------------------------|----------------------------|--|---|
| Conso       | lidated                             | Sepa                       | ırate  |   |
| financial s | tatements                           | financial s                | tatements  |   |
| <u>2013</u> | <u>2012</u>                         | <u>2013</u>                | <u>2012</u>  |   |
| 199,433     | 204,200                             | 101,198                    | 101,745  |   |
| -           | -                                   | (546)                      | (547)  |   |
| <u> </u>    | (4,767)                             | -                          |  |   |
| 199,433     | 199,433                             | 100,652                    | 101,198  | i   |
|             | financial s<br>2013<br>199,433<br>- | 199,433 204,200<br>(4,767) | Consolidated         Separation           financial statements         financial statements           2013         2012         2013           199,433         204,200         101,198           -         -         (546)           -         (4,767)         - | financial statements         financial statements           2013         2012         2013         2012           199,433         204,200         101,198         101,745           -         -         (546)         (547)           -         (4,767)         -         - |



The fair values of the investment properties, appraised by an independent professional valuer using the Sales Comparison Approach, as at 31 December 2013 and 2012 are stated below:

|  |             |             | (Unit: The  | ousand Baht) |
|--|-------------|-------------|-------------|--------------|
|  | Conso       | lidated     | Sepa        | arate        |
|  | financial s | tatements   | financial s | tatements    |
|  | <u>2013</u> | <u>2012</u> | 2013        | <u>2012</u>  |
| The Company's land for rent located at |             |             |             |              |
| Suratthani Province                    | -           | -           | 141,000     | 141,000      |
| The Company's land, buildings and      |             |             |             | •            |
| equipment located at Petchburi Plant   | 33,800      | 33,800      | 33,800      | 33,800       |
| Land of Thai Bitumen                   | 165,633     | 165,633     | _           | _            |

During the year 2012, Thai Bitumen received a letter from Land Office relating to investigation of revocation of some title deeds that had been issued illegally. The case currently has not been concluded. However, Thai Bitumen recorded impairment loss on the land of approximately Baht 4.8 million as an expense in profit or loss for 2012.



13. Property, plant and equipment

(Unit: Thousand Baht)

|  |             |                       | Consoli       | Consolidated financial statements | tements   |               |           |
|--|-------------|-----------------------|---------------|-----------------------------------|-----------|---------------|-----------|
|  |             | Buildings,            |               |                                   |           | Construction  |           |
|  |             | building              |               | Furniture,                        |           | in progress   |           |
|  | Land        | improvements          | Machinery,    | office                            |           | and equipment |           |
|  | and land    | and                   | tools and     | equipment                         |           | under         |           |
|  | improvement | complements           | equipment     | and vehicles                      | Vessels   | installation  | Total     |
| Cost                                       |             |                       |               |                                   |           |               |           |
| As at 1 January 2012                       | 627,369     | 618,960               | 3,777,545     | 737,442                           | 1,185,053 | 383,988       | 7,330,357 |
| Additions                                  | 1,608       | î.                    | 66,693        | 22,955                            | 12,266    | 762,743       | 866,265   |
| Disposals/write-off                        | (332)       | ı                     | (6,113)       | (33,395)                          |           | I             | (39,840)  |
| Transfer in (transfer out)                 | 5,075       | 6,500                 | 3,923         | 49,592                            | 716,677   | (781,767)     | •         |
| Transfer to assets held for sales (Note 9) | ı           | ı                     | (2,934)       | (922)                             | (148,864) | ı             | (152,753) |
| Interest capitalized                       | 1           | 1                     | 1             | 1                                 | '         | 15,920        | 15,920    |
| As at 31 December 2012                     | 633,720     | 625,460               | 3,839,114     | 775,639                           | 1,765,132 | 380,884       | 8,019,949 |
| Additions                                  | ı           | ı                     | 33,569        | 11,877                            | 54,282    | 748,825       | 848,553   |
| Disposals/write-off                        | ı           | (1,286)               | (8,091)       | (57,282)                          | •         | ı             | (66,659)  |
| Transfer in (transfer out)                 | 6,021       | 4,275                 | 315,868       | 40,074                            | 1         | (366,238)     | 1         |
| Interest capitalized                       | ı           |                       | 1             | 1                                 | ı         | 4,892         | 4,892     |
| As at 31 December 2013                     | 639,741     | 628,449               | 4,180,460     | 770,308                           | 1,819,414 | 768,363       | 8,806,735 |
|  |             | Xon of British of Day | /             |                                   |           |               |           |
| :  |             |                       | in the second |                                   |           |               |           |
|  |             |                       | 1             | -                                 |           |               |           |
|  | Ÿ           |                       |               | ましばつの.()                          |           |               |           |
|  |             | )                     |               |                                   |           |               |           |

| Furniture, office tools and equipment and vehicles Vessels 1 1,481,570 601,192 324,121 3 217,179 39,161 77,556 - (2,234) (946) (99,349) 4 1,690,599 609,310 302,328 3 211,721 41,975 91,358 3 20,835 - 20,835 - 20,835 - 22,591 - 22,591 - 22,591 - 22,591 22,591 22,591 22,591 22,591   |  |             |              | Consoli          | Consolidated financial statements | tements  |               |           |
|--|--|-------------|--------------|------------------|-----------------------------------|----------|---------------|-----------|
| building Furniture,  Land improvements Machinery, office and land and tools and equipment improvement complements equipment and vehicles Vessels siation  264,898 348,491 1,481,570 601,192 324,121  17,486 24,973 217,779 39,161 77,556 ation on disposal/write-off (251) 373,464 1,690,599 609,310 302,328 ear 17,261 22,823 211,721 41,975 91,368 ation on disposal/write-off (993) (5,805) (55,637) (99,349)  013 299,374 395,294 1,896,515 595,648 393,686  ment loss  1,183 - 20,835 - 17,756  013 - 22,831 - 20,835  014 - 22,835 - 17,756  017 - 20,835  |  |             | Buildings,   |                  |                                   |          | Construction  |           |
| Land improvements Machinery, office and land and tools and equipment and vehicles Vessels improvement complements equipment and vehicles Vessels atton on disposal/write-off (251)   |  |             | building     |                  | Furniture,                        |          | in progress   |           |
| and land and tools and equipment and vehicles Vessels improvement complements equipment and vehicles Vessels sate, 17,466 24,973 217,179 39,161 77,556 atton on disposal/write-off (251) - (5,916) (30,097) 77,556 atton on disposal/write-off (251) - (2,234) (946) (30,097) 77,556 atton on disposal/write-off (22,823 211,721 41,975 91,358 atton on disposal/write-off (29,374) (5,805) (5,805) (55,637) 7 - (983) (5,805) (55,637) 7 - (983) 71,183 - 20,835 1,756 - 1,756 1,756 1,756 1,756 1,756 1,756 1,75   |  | Land        | improvements | Machinery,       | office                            |          | and equipment |           |
| inprovement complements equipment and vehicles Vessels station of disposal/write-off (251) - (5,916) (30,097) - (5,234) (946) (30,097) - (2,234) (946) (30,097) - (2,234) (946) (30,097) - (1,281  |  | and land    | and          | tools and        | equipment                         |          | under         |           |
| siation  264,888 348,491 1,481,570 601,192  ear  17,466 24,973 217,179 39,161  ation on disposal/write-off (251)  17,261 22,823 211,721 41,975  ation on disposal/write-off 299,374 395,294 1,896,515 595,648  17,183 - 20,835 - 1,756 |  | improvement | complements  | equipment        | and vehicles                      | Vessels  | installation  | Total     |
| ear     17,466     24,973     1,481,570     601,192       ation on disposal/write-off ation on disposal/write-off of for sales (Note 9)     -     (5,916)     39,161       012     282,113     373,464     1,690,599     609,310       ear     17,261     22,823     211,721     41,975       ation on disposal/write-off of the following of the follow   | Accumulated depreciation                       |             |              |                  |                                   |          |               |           |
| 17,466 24,973 217,179 39,161 (251) (251) (30,097) (251) (30,097) (2,234) (946) (30,097) (2,234) (946) (30,097) (2,234) (946) (30,097) (2,234) (3,244) (4,975 (2,234) (5,805) (5,805) (5,637) (2,99,374) (3,95,294) (1,896,515) (5,5637) (2,99,374) (3,95,294) (1,896,515) (2,635) (2,6 | As at 1 January 2012                           | 264,898     | 348,491      | 1,481,570        | 601,192                           | 324,121  | ı             | 3,020,272 |
| (251) - (5,916) (30,097) (2,234) (946) (2,234) (946) 282,113 373,464 1,690,599 609,310 17,261 22,823 211,721 41,975 - (993) (5,805) (55,637) 299,374 395,294 1,896,515 595,648 20,835 - 1,183 - 20,835 - 1,183 - 22,591 - 1,183 - 22,591   | Depreciation for the year                      | 17,466      | 24,973       | 217,179          | 39,161                            | 77,556   | ,             | 376,335   |
| n on disposal/write-off  | Accumulated depreciation on disposal/write-off | (251)       | 1            | (5,916)          | (30,097)                          | ı        | 1             | (36,264)  |
| n on disposal/write-off  17,261  22,823  211,721  41,975  1,183  1,183  20,835  1,183  1,183  1,183  22,591  1,183  22,591  1,183  22,591  22,591  22,591  | Transfer to assets held for sales (Note 9)     | 1           | 1            | (2,234)          | (946)                             | (99,349) |               | (102,529) |
| n on disposal/write-off  | As at 31 December 2012                         | 282,113     | 373,464      | 1,690,599        | 609,310                           | 302,328  | ı             | 3,257,814 |
| n on disposal/write-off - (993) (5,805) (55,637) (55,637) (5,805) (55,637) (5,805) (55,637) (5,805) (55,637) (5,805) (55,637) (5,805)  | Depreciation for the year                      | 17,261      | 22,823       | 211,721          | 41,975                            | 91,358   | 1             | 385,138   |
| 1,183 - 20,835 - 1,896,515 595,648  1,183 - 20,835 - 1,183 - 1,756 - 1,756 - 1,756 - 1,183 - 22,591 - 22,591 - 1,183 - 22,591 - 1,183 - 22,591   | Accumulated depreciation on disposal/write-off | J           | (863)        | (5,805)          | (55,637)                          | ı        | ı             | (62,435)  |
| 1,183 - 20,835<br>1,183 - 20,835<br>1,183 - 22,591   | As at 31 December 2013                         | 299,374     | 395,294      | 1,896,515        | 595,648                           | 393,686  | 1             | 3,580,517 |
| 1,183 - 20,835<br>1,183 - 20,835<br>1,183 - 22,591   | Allowance for impairment loss                  |             |              |                  |                                   |          |               |           |
| 1,183 - 20,835<br>1,183 - 20,835<br>1,183 - 22,591   | As at 1 January 2012                           | 1,183       | ı            | ı                | t                                 | ı        | ı             | 1,183     |
| 1,183 - 20,835<br>- 1,756<br>1,183 - 22,591  | Increase during the year                       | 1           | 1            | 20,835           | 1                                 | 1        |               | 20,835    |
| 1,183 - 22,591   | As at 31 December 2012                         | 1,183       | t            | 20,835           | I                                 | ı        | ı             | 22,018    |
| 1,183 - 22,591   | Increase during the year                       | 1           |              | 1,756            | 1                                 | •        | 1             | 1,756     |
| BILLION OF THE PARTY OF THE PAR | As at 31 December 2013                         | 1,183       | 1            | 22,591           | t                                 | 1        |               | 23,774    |
|  |  |             | 1 11         | POOD STREET, WAR |                                   |          |               |           |

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(Unit: Thousand Baht)

|   |             |              | Consolic   | Consolidated financial statements | tements   |               |           |
|---|-------------|--------------|------------|-----------------------------------|-----------|---------------|-----------|
|   |             | Buildings,   |            |                                   |           | Construction  |           |
|   |             | building     |            | Furniture,                        |           | in progress   |           |
|   | Land        | improvements | Machinery, | office                            |           | and equipment |           |
|   | and land    | and          | tools and  | equipment                         |           | under         |           |
|   | improvement | complements  | equipment  | and vehicles                      | Vessels   | installation  | Total     |
| Translation adjustments                 |             |              |            |                                   |           |               |           |
| As at 1 January 2012                    | •           | 8,916        | (23,591)   | (163)                             | ı         | (46,397)      | (61,235)  |
| Translation adjustments during the year | •           | (5,771)      | (77,077)   | (233)                             | 1         | 1             | (83,081)  |
| As at 31 December 2012                  | •           | 3,145        | (100,668)  | (386)                             | 1         | (46,397)      | (144,316) |
| Translation adjustments during the year | 1           | 16,599       | 128,137    | 2,327                             | 1         | 41,432        | 188,495   |
| As at 31 December 2013                  | 1           | 19,744       | 27,469     | 1,931                             | 1         | (4,965)       | 44,179    |
| Net book value                          |             |              |            |                                   |           |               |           |
| As at 31 December 2012                  | 350,424     | 255,141      | 2,027,012  | 165,933                           | 1,462,804 | 334,487       | 4,595,801 |
| As at 31 December 2013                  | 339,184     | 252,899      | 2,288,823  | 176,591                           | 1,425,728 | 763,398       | 5,246,623 |
| Depreciation for the year               |             |              |            |                                   |           |               |           |

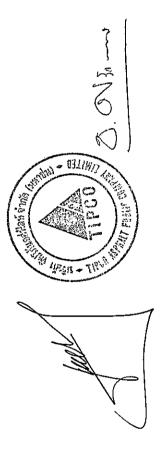
2012 (Baht 281 million included in manufacturing cost, and the balance in selling expenses and administrative expenses) 2013 (Baht 306 million included in manufacturing cost, and the balance in selling expenses and administrative expenses)

376,335 385,138



(Unit: Thousand Baht)

|  |             |              | Separ      | Separate financial statements | nents    |               |           |
|--|-------------|--------------|------------|-------------------------------|----------|---------------|-----------|
|  |             | Buildings,   |            |                               |          | Construction  |           |
|  |             | building     |            | Furniture,                    |          | in progress   |           |
|  | Land        | improvements | Machinery, | office                        |          | and equipment |           |
|  | and land    | and          | tools and  | equipment                     |          | nnder         |           |
|  | improvement | complements  | equipment  | and vehicles                  | Vessels  | installation  | Total     |
| Cost                                     |             |              |            |                               |          |               |           |
| As at 1 January 2012                     | 435,912     | 208,353      | 494,529    | 550,367                       | 96,306   | 18,752        | 1,804,219 |
| Additions                                | 3,090       | 5,732        | 7,165      | 21,395                        | ı        | 6,821         | 44,203    |
| Disposals/write-off                      | (332)       | ı            | (2,881)    | (22,017)                      | 1        | 1             | (25,230)  |
| Transfer in (transfer out)               | 63          | 644          | 1,249      | 16,796                        | <b>J</b> | (18,752)      | 1         |
| As at 31 December 2012                   | 438,733     | 214,729      | 500,062    | 566,541                       | 96,306   | 6,821         | 1,823,192 |
| Additions                                | •           | 1            | 2,614      | 6,348                         | •        | 60,458        | 69,420    |
| Disposals/write-off                      | •           | (1,281)      | (1,844)    | (31,389)                      | ı        | 1             | (34,514)  |
| Transfer in (transfer out)               | 5,066       | 3,177        | 8,954      | 30,901                        | •        | (48,098)      | •         |
| Business transfer to subsidiary (Note 1) | •           | 1            | (1,546)    | (322)                         | (908'96) | 4             | (98,174)  |
| As at 31 December 2013                   | 443,799     | 216,625      | 508,240    | 572,079                       | 1        | 19,181        | 1,759,924 |



|  |                    |                     | Sepa          | Separate financial statements | ments      |  |           |
|--|--------------------|---------------------|---------------|-------------------------------|------------|--|-----------|
|  |                    | Buildings,          |               |                               |            | Construction   |           |
|  |                    | pnilding            |               | Furniture,                    |            | in progress  |           |
|  | Land               | improvements        | Machinery,    | office                        |            | and equipment  |           |
|  | and land           | and                 | tools and     | equipment                     |            | under  |           |
|  | improvement        | complements         | equipment     | and vehicles                  | Vessels    | installation   | Total     |
| Accumulated depreciation   |                    |                     |               |                               |            |  |           |
| As at 1 January 2012   | 174,325            | 153,851             | 473,401       | 454,744                       | 40,858     | ı  | 1,297,179 |
| Depreciation for the year  | 12,792             | 8,867               | 7,594         | 25,300                        | 4,563      | ı  | 59,116    |
| Accumulated depreciation on disposal/ write-off  | (251)              | 1                   | (2,874)       | (21,731)                      |            | •  | (24,856)  |
| As at 31 December 2012   | 186,866            | 162,718             | 478,121       | 458,313                       | 45,421     | ı  | 1,331,439 |
| Depreciation for the year  | 12,140             | 8,328               | 7,113         | 25,223                        | 1,333      | ı  | 54,137    |
| Accumulated depreciation on disposal/ write-off  |                    | (066)               | (1,844)       | (31,280)                      | 1          | •  | (34,114)  |
| Transfer in (transfer out)   | (548)              | ı                   | 534           | 14                            | I          | ı  | ı         |
| Business transfer to subsidiary (Note 1)   | •                  | 1                   | (1,429)       | (322)                         | (46,754)   | •  | (48,505)  |
| As at 31 December 2013   | 198,458            | 170,056             | 482,495       | 451,948                       | 1          | 1  | 1,302,957 |
| Allowance for impairment loss  |                    |                     |               |                               |            |  |           |
| As at 1 January 2012   | 1,183              | ,                   | 1             | 1                             |            | t  | 1,183     |
| As at 31 December 2012   | 1,183              | 1                   |               |                               | 1          | ı  | 1,183     |
| As at 31 December 2013   | 1,183              | 1                   |               |                               | ı          |  | 1,183     |
| Net book value   |                    |                     |               |                               |            |  |           |
| As at 31 December 2012   | 250,684            | 52,011              | 21,941        | 108,228                       | 50,885     | 6,821  | 490,570   |
| As at 31 December 2013   | 244,158            | 46,569              | 25,745        | 120,131                       |            | 19,181   | 455,784   |
| Depreciation for the year  |                    |                     |               |                               | There's    | ini eins   |           |
| 2012 (Baht 26 million included in manufacturing cost, and the balance in selling expenses and administrative expenses) | cost, and the bala | ınce in selling exp | enses and adn | ninistrative expense          | \ <u>`</u> |  | 59,116    |
| 2013 (Baht 25 million included in manufacturing cost, and the balance in selling expenses and administrative expenses) | cost, and the bala | ınce in selling exp | enses and adn | ninistrative expense          | -215       |  | 54,137    |
|  |                    | 3                   |               |                               |            | PCO /WITE  |           |
|  |                    |                     | <u>.</u>      | 31.6                          |            | The state of the s | . 31      |

Thun control

During the year 2013, an overseas subsidiary assessed machinery, tools and equipment and found that some of machinery, tools and equipment were not appropriate for its current operations and needed replacement. The subsidiary therefore recorded impairment loss of machinery, tools and equipment amounting to USD 0.1 million (2012: USD 0.7 million) as expense in profit or loss.

During the year 2013, borrowing costs totaling approximately Baht 5 million were capitalised as cost of the vessel (2012: Baht 16 million). The weighted average rate used to determine the amount of borrowing costs eligible for capitalisation was 3% (2012: 5%).

As at 31 December 2013, certain building and equipment items had been fully depreciated but were still in use. The original cost of those assets amounted to approximately Baht 1,426 million (2012: Baht 1,436 million) (The Company Only: Baht 961 million, 2012: Baht 898 million).

#### 14. Leasehold rights

The Company and subsidiaries entered into agreements to lease buildings and land. The lease agreements can be summarised below.

|    |                          | Country the  |        | Lease       | Prepaid lease        |
|----|--------------------------|--------------|--------|-------------|----------------------|
|    |                          | leased asset | Lease  | agreement   | amount at inception  |
|    | Leasee                   | located in   | period | ending year | of the lease         |
|    |                          |              | (year) |             |                      |
| 1. | The Company              | China        | 30     | 2031        | 1.4 million renminbi |
| 2. | A subsidiary in China    | China        | 30     | 2029        | 5.7 million renminbi |
| 3. | A subsidiary in China    | China        | 50     | 2050        | 6.9 million renminbi |
| 4. | A subsidiary in China    | China        | 45     | 2055        | 2.5 million renminbi |
| 5. | A subsidiary in Malaysia | Malaysia     | 50     | 2055        | 19.8 million ringgit |

The book value of the leasehold rights as at 31 December 2013 and 2012 can be summarised below.

|                               |              |           | (Unit: 11     | nousand Bant) |
|-------------------------------|--------------|-----------|---------------|---------------|
|                               | Consol       | idated    | Sepa          | rate          |
|                               | financial st | tatements | financial sta | atements      |
|                               | <u>2013</u>  | 2012      | <u>2013</u>   | <u>2012</u>   |
| Cost                          | 254,299      | 254,299   | 6,837         | 6,837         |
| Less Accumulated amortisation | (44,859)     | (39,122)  | (2,963)       | (2,735)       |
| Translation adjustment        | 8,373        | (7,305)   | <u></u>       | -             |
| Net book value                | 217,813      | 207,872   | 3,874         | 4,102         |
|                               |              |           |               |               |

0.01

A reconciliation of the net book value of leasehold rights for the years 2013 and 2012 is presented below.

|                                     |             |             | (Unit: Th     | ousand Baht) |
|-------------------------------------|-------------|-------------|---------------|--------------|
|                                     | Conso       | lidated     | Sepa          | rate         |
|                                     | financial s | tatements   | financial sta | atements     |
|                                     | <u>2013</u> | <u>2012</u> | 2013          | <u>2012</u>  |
| Net book value at beginning of year | 207,872     | 220,175     | 4,102         | 4,330        |
| Amortisation                        | (5,737)     | (5,697)     | (228)         | (228)        |
| Translation adjustments             | 15,678      | (6,606)     |               | -            |
| Net book value at end of year       | 217,813     | 207,872     | 3,874         | 4,102        |

#### 15. Short-term loans from financial institutions

|                     |              |                      | (Unit: Tł   | nousand Baht) |
|---------------------|--------------|----------------------|-------------|---------------|
|                     | Consol       | idated               | Sepa        | rate          |
|                     | financial st | financial statements |             | atements      |
|                     | <u>2013</u>  | 2012                 | <u>2013</u> | <u>2012</u>   |
| Trust receipts      | 9,164,536    | 8,158,510            | 9,164,536   | 8,158,510     |
| Loans in renminbi   | 140,626      | 140,626 29,498       |             | •             |
| Loans in US Dollars | 111,298      | 111,298 48,825       |             |               |
| Total               | 9,416,460    | 8,236,833            | 9,164,536   | 8,158,510     |

As at 31 December 2013, the Company had short-term loans from local banks, which carry interest at the rates of 0.85 percent per annum (2012: 0.9 to 1.2 percent per annum).

In addition, overseas subsidiaries had short-term loans from overseas financial institutions, which carry interest at the rates ranging from 2.1 to 7.2 percent per annum (2012: 5.2 to 7.9 percent per annum).

#### 16. Trade and other payables

|  |                      |             | (Unit: T    | housand Baht) |
|--|----------------------|-------------|-------------|---------------|
|  | Conso                | lidated     | Sepa        | arate         |
|  | financial statements |             | financial s | tatements     |
| -  | <u>2013</u>          | <u>2012</u> | <u>2013</u> | <u>2012</u>   |
| Trade payables - related parties (Note 7)  | 4,735                | 11,165      | 444,577     | 339,036       |
| Trade payables - unrelated parties   | 1,233,559            | 1,894,277   | 1,031,012   | 1,748,531     |
| Amounts due to related parties (Note 7)  | 40,463               | 36,108      | 43,080      | 34,936        |
| Accounts payable from price hedging contracts  | 60,952               | -           | 60,952      | -             |
| Accrued expenses   | 214,271              | 191,548     | 92,299      | 73,849        |
| Other payables   | 57,835               | 69,739      | 10,404      | 15,665        |
| Other payables  Total trade and other payableship and other payabl | 1,611,815            | 2,202,837   | 1,682,324   | 2,212,017     |

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17. Long-term loans from financial institutions

(Unit: Thousand Baht)

|      |   |                                    |  | Consolidated financial statements | icial statements | Separate financial statements | ial statements |
|------|---|------------------------------------|--|-----------------------------------|------------------|-------------------------------|----------------|
| Loan | Borrower                                      | Interest rate                      | Repayment schedule   | 2013                              | 2012             | 2013                          | 2012           |
| Long | Long-term loans in Baht from Bank in Thailand | in Thailand                        |  |                                   |                  |                               |                |
| Ξ    | The Company                                   | Fixed rate                         | Monthly installments of Baht 0.3   | ,                                 | 4,541            | 1                             | 4,541          |
|      |   |                                    | million each, commencing April   |                                   |                  |                               |                |
|      |   |                                    | 2009 to March 2014   |                                   |                  |                               |                |
| (2)  | The Company                                   | Rate referenced to THBFIX          | Quarterly installment, totalling   | 480,000                           | 720,000          | 480,000                       | 720,000        |
|      |   |                                    | Baht 200 million for 2011 and  |                                   |                  |                               |                |
|      |   |                                    | Baht 240 million for 2012 to 2015  |                                   |                  |                               |                |
| (3)  | The Company                                   | Fixed rate for the first two years | Quarterly installments, as   | 645,000                           | 701,250          | 645,000                       | 701,250        |
|      |   | and for the third to the eighth    | stipulated in the agreement,   |                                   |                  |                               |                |
|      |   | years at a rate referenced to      | commencing June 2012   |                                   |                  |                               |                |
|      |   | THBFIX                             |  |                                   |                  |                               |                |
| 4)   | Bitumen Marine Company                        | Rate referenced to THBFIX          | Quarterly installments of Baht 9.2   | ı                                 | 27,470           | ı                             | 1              |
|      | Limited                                       |                                    | million each, commencing   |                                   |                  |                               |                |
|      |   |                                    | December 2010 to September   |                                   |                  |                               |                |
|      |   |                                    | 2013   |                                   |                  |                               |                |
| (2)  | Alpha Maritime Company                        | Fixed rate for the first three     | Quarterly installments as stipulated   | 37,800                            | 47,550           | ı                             | ı              |
|      | Limited                                       | years and for the fourth to the    | in the agreement, commencing   |                                   |                  |                               |                |
|      |   | fifth years at a rate referenced   | April 2012   |                                   |                  |                               |                |
|      |   | to BIBOR                           | Commentation of the state of th |                                   |                  |                               |                |



| Loan  (6) Tasco St Limited  Limited  Long-term loans     | Borrower Tasco Shipping Company Limited Tasco Shipping Company Limited | Interest rate  |                                      |           |           |           |           |
|--|--|--|--------------------------------------|-----------|-----------|-----------|-----------|
| (6) Tasco SI Limited (7) Tasco SI Limited ong-term loans | hipping Company  |  | Repayment schedule                   | 2013      | 2012      | 2013      | 2012      |
| Limited (7) Tasco SI Limited ong-term loans              | hipping Company  | Fixed rate for the first three                                       | Quarterly installments as stipulated | 168,400   | 185,400   | 1         |           |
| (7) Tasco SI<br>Limited<br>ong-term loans                | hipping Company  | years and for the fourth to the                                      | in the agreement, commencing         |           |           |           |           |
| (7) Tasco SI<br>Limited<br>ong-term loans                | hipping Company  | eighth years at a rate   | May 2012                             |           |           |           |           |
| (7) Tasco SI Limited                                     | hipping Company  | referenced to BIBOR  |                                      |           |           |           |           |
| Limited<br>ong-term loans                                |  | Rate referenced to THBFIX  | Quarterly installments as stipulated | 424,615   | 503,777   | ı         | 1         |
| ong-term loans   |  | (2012: Rate referenced to USD  | in the agreements, commencing        |           |           |           |           |
| ong-term loans   |  | LIBOR)   | October 2012                         |           |           |           |           |
|  | Long-term loans in USD from bank in Thailand                           | ו Thailand   |                                      |           |           |           |           |
| (8) Alpha Ma   | Alpha Maritime Company   | Rate referenced to LIBOR   | Quarterly installments as stipulated | 199,673   | ŧ         | 1         | 1         |
| Limited  |  |  | in the agreements, commencing        |           |           |           |           |
|  |  |  | July 2015                            |           |           |           |           |
| ong-term loans   | Long-term loans in USD from bank in Malaysia                           | ı Malaysia   |                                      |           |           |           |           |
| (9) Kemama   | Kemaman Bitumen Company  | Rate referenced to Lender's  | Quarterly installments of USD 0.83   | 299,588   | 381,363   | 1         | 1         |
| Sdn Bhd  | ۵  | Cost of Funds  | million each, commencing             |           |           |           |           |
|  |  |  | November 2011 to August 2016         |           |           |           |           |
| (10) Kemama  | Kemaman Bitumen Company  | Rate referenced to Lender's  | Quarterly installments of USD 1.10   | 613,615   | 389,545   | 1         | 1         |
| Sdn Bhd  | Ď  | Cost of Funds  | million each, commencing             |           |           |           |           |
|  |  |  | November 2012 to August 2017         |           |           | i         |           |
| Total  |  |  |                                      | 2,868,691 | 2,960,896 | 1,125,000 | 1,425,791 |
| Less: Current portion                                    | rtion  |  |                                      | (688,821) | (596,304) | (352,500) | (322,383) |
| ong-term loans   | from financial institution   | Long-term loans from financial institutions - net of current portion | Series States                        | 2,179,870 | 2,364,592 | 772,500   | 1,103,408 |

Loan No. (7) of Tasco Shipping Company Limited: In April 2013, Tasco Shipping Company Limited has amended long-term loan agreement from a local bank to change currency from United States Dollar to Thai Baht and the interest rate of long-term loan from interest rate with referenced to LIBOR to interest rate with referenced to THBFIX.

As at 31 December 2013, the long-term credit facilities of a subsidiary which has not yet been drawn down amounted to USD 6.1 million.

#### Loan covenants

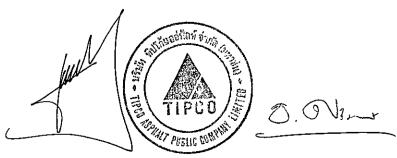
The loan agreements of the Company and its subsidiaries contain certain restrictive covenants pertaining to, among others things, the maintenance of financial ratios, the prohibition from creating lien over assets, the loan to related parties, the maintenance of trade accounts receivable and inventory balance, restriction on dividend payment, the maintenance of shareholders and the limitation on creation of additional long-term debt.

#### Interest rate swap agreements

In May 2009, the Company entered into an interest rate swap agreement to swap a floating interest rate on a long-term loan from a local bank to a fixed rate interest at 4.365 percent per annum. As at 31 December 2013, the notional amount of Baht 480 million (2012: Baht 720 million) was outstanding. The notional amount reduces on a quarterly basis in accordance with the long-term loan repayment schedule of the Company in (2), starting from May 2009 and matures in November 2015.

In May 2012, the Company entered into an interest rate swap agreement to swap a floating interest rate on a long-term loan from a local bank to a fixed interest rate at 5.21 percent per annum. As at 31 December 2013, the notional amount of Baht 645 million (2012: Baht 701 million), was outstanding, and this will reduce every quarter in accordance with the related long-term loan repayment schedule of the Company in (3), starting from June 2012 and ending when the loan mature in March 2018.

In December 2013, Kemaman Bitumen Company Sdn Bhd entered into an interest rate swap agreement to swap a floating interest rate on a long-term loan from a bank in Malaysia to a fixed interest rate at 0.2416 percent per annum. As at 31 December 2013, the notional amount of USD 29 million was outstanding, and this will mature in January 2014.



#### 18. Credit facilities

The credit facilities of the Company and its subsidiaries granted by financial institutions are secured by the following collaterals:

- a) The guarantees by the Company, its subsidiaries and a shareholder of a subsidiary.
- b) The pledges/mortgages by the assets of subsidiaries of which the net book value as at 31 December 2013 and 2012 of the assets are summarised below.

(Unit: Million Baht)

|                                     | Consolidated financial statements |             |  |
|-------------------------------------|-----------------------------------|-------------|--|
|                                     | 2013                              | <u>2012</u> |  |
| Leasehold rights - net              | 201                               | 151         |  |
| Property, plant and equipment - net | 3,524                             | 2,880       |  |
| Computer software - net             | -                                 | 1           |  |

- c) The prohibition from creating lien over assets of the Company and its subsidiaries.
- d) Financial support letters provided by the Company and its subsidiaries to banks.
- e) The Company allows its subsidiaries to use its facilities obtained from banks, with the Company responsible to the banks for the amounts drawn down by the subsidiaries.

#### 19. Provision for long-term employee benefits

Provision for long-term employee benefits, which is compensations on employees' retirement, was as follows:

|                               |                         |           | (Unit: The   | ousand Baht) |
|-------------------------------|-------------------------|-----------|--------------|--------------|
|                               | Consol                  | idated    | Sepa         | rate         |
|                               | financial st            | tatements | financial st | atements     |
|                               | <u>2013</u> <u>2012</u> |           | 2013         | <u>2012</u>  |
| Balance at beginning of year  | 69,231                  | 65,129    | 56,822       | 52,778       |
| Defined benefit plans:        |                         |           |              |              |
| Current service cost          | 6,604                   | 7,641     | 5,148        | 6,023        |
| Interest cost                 | 2,494                   | 2,324     | 2,004        | 1,889        |
| Benefits paid during the year | (8,135)                 | (4,234)   | (8,135)      | (2,580)      |
| Long service awards:          | (372)                   | (1,629)   | (294)        | (1,288)      |
| Balance at end of year        | 69,822                  | 69,231    | 55,545       | 56,822       |



Long-term employee benefit expenses included in the profit or loss was as follows:

|  |                      |             | (Unit: 7    | housand Baht) |
|--|----------------------|-------------|-------------|---------------|
| •  | Consc                | lidated     | Separate    |               |
|  | financial statements |             | financial s | atements      |
|  | <u>2013</u>          | <u>2012</u> | <u>2013</u> | <u>2012</u>   |
| Current service cost                             | 6,826                | 7,857       | 5,303       | 6,175         |
| Interest cost                                    | 2,571                | 2,412       | 2,058       | 1,950         |
| Total expense recognised in profit or loss       | 9,397                | 10,269      | 7,361       | 8,125         |
| Line items under which such expenses are include | led in profit or lo  | ss          |             |               |
| Cost of sales                                    | 944                  | 1,232       | 331         | 628           |
| Selling and administrative expenses              | 8,453                | 9,037       | 7,030       | 7,497         |

Principal actuarial assumptions at the valuation date were as follows:

|  | Consolidated/Separate financial statements |            |  |
|--|--|------------|--|
|  |  |            |  |
|  | 2013 2012<br>(% per annum) (% per annu     |            |  |
|  |  |            |  |
| Discount rate  | 3.9  | 3.9        |  |
| Future salary increase rate (depending on age of employee) | 3.0 - 8.0 3.0 - 8.0                        |            |  |
| Staff turnover rate (depending on age of employee)         | 0.0 - 14.0                                 | 0.0 - 14.0 |  |

#### 20. Share capital

The Annual General Meeting of the shareholders held on 5 April 2013 approved the following resolutions.

#### Decrease of share capital

Decrease the Company's registered capital by Baht 1,838,000 from Baht 1,700,437,290 (170,043,729 ordinary shares of Baht 10 each) to Baht 1,698,599,290 (169,859,929 ordinary shares of Baht 10 each), by decreasing the ordinary shares reserved for the exercise of ESOP-W1 and ESOP-W2 of 183,800 shares at the par value of Baht 10 each.

The Company registered the capital decrease on 18 April 2013.

#### Increase of share capital

Increase the Company's registered capital by Baht 12,000,000 from Baht 1,698,599,290 (169,859,929 ordinary shares of Baht 10 each) to Baht 1,710,599,290 (171,059,929 ordinary shares of Baht 10 each), through the issue of 1,200,000 new ordinary shares of Baht 10 each.

Allocate and reserve the 1,200,000 new ordinary shares to support the exercise of the ESOP-W3 warrants (Note 22).

The Company registered the capital increase on 19 April 2013.

Below is the summarisation of the exercise of ESOP-W1 warrants in 2013.

| No. of warrants exercised (warrants)   | 32,800  |
|--|---|
| No. of ordinary shares issued (shares) | 32,800  |
| Amount of cash received (Baht)         | 2,039,832                                     |
| Share registration date                | 9 July 2013                                   |
| Issued and paid-up share capital after | Baht 1,525,808,680                            |
| share registration                     | (152,580,868 ordinary shares of Baht 10 each) |

## 21. Warrants to purchase new ordinary shares of the Company issued to the Company's shareholders

The Annual General Meeting of the shareholders held on 5 April 2011 approved the issuance of the warrants to purchase new ordinary shares of the Company (TASCO-W3) without charge to the Company's shareholders, at a rate of 10 existing ordinary shares for 1 TASCO-W3 warrant. Each TASCO-W3 can be exercised to purchase 1 new ordinary share at the following exercise prices:

| Exercise month (from date of issuance) | Exercise price (Baht per share) |
|--|---------------------------------|
| Months 1 to 12                         | 62.19                           |
| Months 13 to 18                        | 63.74                           |
| Months 19 to 24                        | 65.30                           |
| Months 25 to 30                        | 66.85                           |
| Months 31 to 36                        | 68.41                           |

The exercise prices are subject to change according to the conditions of any rights adjustment.

The holders of TASCO-W3 are able to exercise their rights to purchase the Company's ordinary shares from the last business day of the month in which such warrants are issued (18 April 2011). TASCO-W3 warrants have a term of 3 years.

The Stock Exchange of Thailand approved the listing of TASCO-W3 warrants, and the warrants began trading on 6 May 2011.

As at 31 December 2013, the remained unexercised of TASCO-W3 was 15,253,916 units (2012: 15,253,916 units).

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# 22. Warrants to purchase new ordinary shares of the Company issued to the executive directors and/or employees of the Company and subsidiaries (ESOP)

The Annual General Meetings of the shareholders each approved the issuance of 1,200,000 warrants each time to purchase new ordinary shares of the Company to the executive directors and/or employees of the Company and its subsidiaries, without charge. Details of these issues of ESOP warrants are summarised below.

|                                 | ESOP-W1              | ESOP-W2              | ESOP-W3              |
|---------------------------------|----------------------|----------------------|----------------------|
| Annual General Meeting of       |                      |                      |                      |
| the shareholders date           | 5 April 2011         | 27 April 2012        | 5 April 2013         |
| Exercise price                  | 62.19 Baht per share | 49.13 Baht per share | 53.06 Baht per share |
| Issue date                      | 18 April 2011        | 18 May 2012          | 30 April 2013        |
| Number of warrants subscribed   | 1,088,100 warrants   | 1,128,700 warrants   | 1,182,600 warrants   |
| Number of warrants unsubscribed | 111,900 warrants     | 71,300 warrants      | 17,400 warrants      |

Each ESOP warrant can be exercised to purchase 1 new ordinary share at the exercise prices specified above. However, these exercise prices are subject to change in accordance with the conditions of any subsequent rights adjustment.

The holders of ESOP-W1 and ESOP-W2 warrants can exercise their rights to purchase the Company's ordinary shares after the second year and the holders of ESOP-W3 can exercise their rights to purchase the Company's ordinary shares after the third year counting from the warrant issuance date. Moreover, they must still be executive directors and/or employees of the Company or its subsidiaries on the date the warrants are exercised. The warrants have terms of 5 years.

The Company plans to cancel the unallocated ESOP warrant specified above later.

The expenses recognised for employee services received during 2013 of the Company and its subsidiaries were totaled Baht 10 million (2012: Baht 8 million) (Separate financial statements Baht 9 million (2012: Baht 6 million)).

The fair value of option granted and the inputs of the model used are summarised below.

|                                | ESOP-W1              | ESOP-W2             | ESOP-W3              |
|--------------------------------|----------------------|---------------------|----------------------|
| Fair value of options granted  | Baht 12.10 per share | Baht 5.41 per share | Baht 27.63 per share |
| Dividend yield                 | 3.75%                | 2.58%               | 1.79%                |
| Expected stock volatility*     | 40.0%                | 45.4%               | 43.3%                |
| Risk-free interest rate        | 2.82%                | 3.30%               | 3.03%                |
| Expected life of share options | 2 years              | 2 years             | 3 years              |
| Model used                     | Black-Scholes        | Black-Scholes       | Black-Scholes        |
|                                |                      |                     |                      |

The expected volatility of the share options is based on historical data of the Company's stock price.

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As at 31 December 2013, the remain unexercised of ESOP are summarized below.

|         | <u>2013</u>     | <u>2012</u>     |
|---------|-----------------|-----------------|
| ESOP-W1 | 932,300 units   | 1,077,200 units |
| ESOP-W2 | 1,009,800 units | 1,128,700 units |
| ESOP-W3 | 1,128,600 units | _               |

### 23. Statutory reserve

Pursuant to Section 116 of the Public Limited Companies Act B.E. 2535, the Company is required to set aside to a statutory reserve at least 5 percent of its net income after deducting accumulated deficit brought forward (if any), until the reserve reaches 10 percent of the registered capital. The statutory reserve is not available for dividend distribution.

## 24. Compensation received from claims for damages

In 2011, the tribunal for arbitration between Thai Bitumen Company Limited (Thai Bitumen) and an overseas company awarded in favor of Thai Bitumen over a sales contract, where the counterparty had failed to make contracted delivery of goods to Thai Bitumen. The award was approximately USD 20.2 million plus interest of approximately USD 1.7 million. In late 2011, Thai Bitumen received the awarded amount and recorded the cash receipt, which net of expenses relating to this matter amounted to Baht 74 million, as income in profit or loss for 2011.

In 2012, Thai Bitumen received a sum of USD 1.6 million being the claim for reimbursement expenses incurred from the same case. Thai Bitumen recorded the cash receipt as income in the consolidated profit or loss for 2012 and the case has been fully settled accordingly.

#### 25. Expenses by nature

Significant expenses by nature are as follows:

|   |                                   |             | (Unit        | : Million Baht) |
|---|-----------------------------------|-------------|--------------|-----------------|
|   | Consolidated financial statements |             | Sepa         | rate            |
| _   |                                   |             | financial st | atements        |
|   | 2013                              | <u>2012</u> | 2013         | 2012            |
| Salary and wages and other employee benefits      | 725                               | 613         | 326          | 290             |
| Depreciation and maintenance expenses             | 514                               | 507         | 103          | 108             |
| Costs related to production of goods and services |                                   |             |              | •               |
| (excluding of staff cost, depreciation and        |                                   |             |              |                 |
| maintenance expenses                              | 31,857                            | 35,070      | 30,854       | 34,289          |

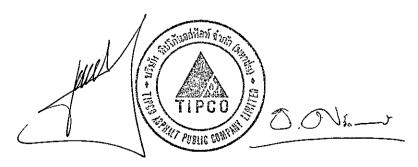
## 26. Income tax

Income tax expenses for the years ended 31 December 2013 and 2012 are made up as follows:

|  |               |             | (Unit: Thousand Baht) |             |  |  |
|--|---------------|-------------|-----------------------|-------------|--|--|
|  | Consoli       | dated       | Separate              |             |  |  |
| _  | financial sta | atements    | financial sta         | tements     |  |  |
|  | 2013          | <u>2012</u> | <u>2013</u>           | <u>2012</u> |  |  |
| Current income tax:                            |               |             |                       |             |  |  |
| Current income tax charge                      | 117,514       | 77,989      | 76,868                | 40,012      |  |  |
| Deferred tax:                                  |               |             |                       |             |  |  |
| Relating to origination and reversal of        |               |             |                       |             |  |  |
| temporary differences                          | 3,425         | (11,267)    | (1,343)               | (5,452)     |  |  |
| Utilisation of tax loss carried forward        |               |             |                       |             |  |  |
| during the year                                | 765           | 50,061      | -                     | -           |  |  |
| Effects of changes in the applicable tax rates |               | 12,807      | -                     | 4,959       |  |  |
| Income tax expense reported in the             |               |             |                       | •           |  |  |
| statement of comprehensive income              | 121,704       | 129,590     | 75,525                | 39,519      |  |  |

The amounts of income tax relating to each component of other comprehensive income for the years ended 31 December 2013 and 2012 are as follows:

|   |               |         | (Unit: Thousand Bahl |             |  |  |
|---|---------------|---------|----------------------|-------------|--|--|
|   | Consolidated  |         | Separate             |             |  |  |
| _   | financial sta | tements | financial statements |             |  |  |
|   | <u>2013</u>   | 2012    | 2013                 | <u>2012</u> |  |  |
| Deferred tax relating to change in fair value |               |         |                      |             |  |  |
| of interest rate swap contract                | 248           | 371     | 248                  | 371         |  |  |
| Effects of changes in the applicable tax      |               |         |                      |             |  |  |
| rates   | _             | 174     |                      | 174         |  |  |
|   | 248           | 545     | 248                  | 545         |  |  |

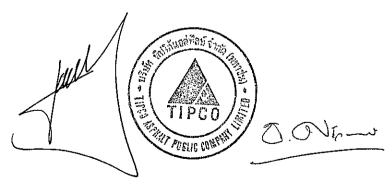


Reconciliation between income tax expenses and the product of accounting profit multiplied by the applicable tax rates for the years ended 31 December 2013 and 2012 are as follows:

(Unit: Thousand Baht)

|             |   | (ome modelia bant)   |  |  |  |
|-------------|---|--|--|--|--|
| Consc       | olidated  | Separate   |  |  |  |
| financial   | statements  | financial st   | atements   |  |  |
| <u>2013</u> | 2012  | <u>2013</u>  | 2012   |  |  |
| 983,311     | 805,439   | 505,780  | 493,425  |  |  |
|             |   |  |  |  |  |
|             |   |  |  |  |  |
| 196,662     | 185,251   | 101,156  | 113,488  |  |  |
|             |   |  |  |  |  |
| 68          | 60  | -  | _  |  |  |
|             |   |  |  |  |  |
| (27,782)    | (50,065)  | -  | -  |  |  |
|             |   |  |  |  |  |
| ,<br>-      | 12,807  | -  | 4,959  |  |  |
| (62,770)    | (47,143)  | (25,016)   | (31,217)   |  |  |
|             | ,   |  |  |  |  |
| 15,823      | 30,174  | 2,902  | 3,904  |  |  |
| (297)       | (616)   | (297)  | (616)  |  |  |
| _           | (878)   | (3,220)  | (50,999)   |  |  |
| 15,526      | 28,680  | (615)  | (47,711)   |  |  |
|             |   |  |  |  |  |
| 121,704     | 129,590   | 75,525   | 39,519   |  |  |
|             | financial 2013 983,311  196,662  68  (27,782)  (62,770)  15,823 (297)  15,526 | 983,311 805,439  196,662 185,251  68 60  (27,782) (50,065)  - 12,807 (62,770) (47,143)  15,823 30,174 (297) (616) - (878)  15,526 28,680 | Consolidated financial statements         Sepa financial statements           2013         2012         2013           983,311         805,439         505,780           196,662         185,251         101,156           68         60         -           (27,782)         (50,065)         -           -         12,807         -           (62,770)         (47,143)         (25,016)           15,823         30,174         2,902           (297)         (616)         (297)           -         (878)         (3,220)           15,526         28,680         (615) |  |  |

The tax rates enacted at the end of the reporting period of the Company and its subsidiaries is 0% to 25% (2012: 0% to 25%).



The components of deferred tax assets and deferred tax liabilities are as follows:

|   |                         |          | (Unit: Thousand Baht) |         |  |
|---|-------------------------|----------|-----------------------|---------|--|
|   | Consolidated            |          | Separ                 | ate .   |  |
| _   | financial st            | atements | financial statement   |         |  |
|   | <u>2013</u> <u>2012</u> |          | <u>2013</u>           | 2012    |  |
| Deferred tax assets                       |                         |          |                       |         |  |
| Provision for long-term employee benefits | 13,964                  | 13,846   | 11,109                | 11,364  |  |
| Allowance for doubtful accounts           | 21,278                  | 25,559   | 13,967                | 15,031  |  |
| Reduce cost of inventories to             |                         |          |                       | •       |  |
| net realisable value                      | 1,887                   | 521      | 656                   | 417     |  |
| Allowance for asset impairment            | 63,018                  | 63,018   | 19,414                | 19,414  |  |
| Fair value of price hedging contracts     | 23,963                  | 2,542    | 23,963                | 2,542   |  |
| Others                                    | 8,880                   | 10,723   | 6,789                 | 4,795   |  |
| Total -                                   | 132,990                 | 116,209  | 75,898                | 53,563  |  |
| Deferred tax liabilities                  |                         |          |                       |         |  |
| Fair value of price hedging contracts     | (26,919)                | (5,472)  | (26,919)              | (5,472) |  |
| Difference depreciation for tax purpose   | (3,338)                 | (2,331)  | (2,795)               | (1,984) |  |
| Fair value of forward exchange contracts  | (325)                   | (1,560)  | (312)                 | (1,330) |  |
| Total                                     | (30,582)                | (9,363)  | (30,026)              | (8,786) |  |
| Deferred tax assets - net                 | 102,408                 | 106,846  | 45,872                | 44,777  |  |

The Company and its subsidiaries in Thailand calculated deferred tax assets and liabilities based on a reduction in the corporate income tax rate from 30 percent to 23 percent in 2012, and then to 20 percent in 2013 and 2014, in compliance with Royal Decree dated December 2011 governing corporate income tax reduction.

As at 31 December 2013 the two subsidiaries have deductible temporary differences and unused tax losses totaling Baht USD 74 million and 5 million ringgit (2012: USD 80 million and 5 million ringgit), on which deferred tax assets have not been recognised as these subsidiaries believe that future taxable profits may not be sufficient to allow utilisation of the temporary differences and unused tax losses.



## 27. Promotional privileges

The Company and its subsidiaries were granted investment promotional privileges by the Board of Investment. Important tax privileges granted to the companies are summarised below.

|                                      | Exemption from       | 50% reduction of     |
|--------------------------------------|----------------------|----------------------|
|                                      | corporate income tax | corporate income tax |
|                                      | for 8 years          | rate for 5 years     |
|                                      | commencing from      | commencing from      |
| Tipco Asphalt Public Company Limited |                      |                      |
| Manufacture of asphalt               | 1 December 2000      | 2 December 2008      |
| Raycol Asphalt Company Limited       |                      |                      |
| Manufacture of asphalt               | 2 May 2001           | 3 May 2009           |
| Bitumen Marine Company Limited       |                      |                      |
| Marine transportation                | 9 February 2006*     | · -                  |
| Tasco Shipping Company Limited       |                      |                      |
| Marine transportation                | 24 May 2011*         | -                    |
|                                      | 19 December 2012*    | -                    |
| Alpha Maritime Company Limited       |                      |                      |
| Marine transportation                | 28 June 2011*        | -                    |

<sup>\*</sup>Exemption of corporate income tax not exceeding of the stipulated amount.

In addition, Kemaman Bitumen Company Sdn Bhd received tax privilege in reduction of corporate income tax in Malaysia from the stipulated investment amount.

### 28. Tax privileges for maritime commerce

The Company and two subsidiaries, Delta Shipping Company Limited and Bitumen Marine Company Limited, are entitled to withholding income tax privileges under Revenue Department Instruction No. Por 110/2545 since they are international marine transportation business operators, whereby income from vessel rental is subject to withholding tax at a rate of 1%. Moreover, the Company and the subsidiaries are exempted from corporate income tax on their income from international marine transportation under Announcement of the Director-General of the Revenue Department No. 72.

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#### 29. Earnings per share

Basic earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year.

Diluted earnings per share is calculated by dividing profit for the period attributable to equity holders of the Company (excluding other comprehensive income) by the weighted average number of ordinary shares in issue during the year plus the weighted average number of ordinary shares which would need to be issued to convert all potential ordinary shares into ordinary shares. The calculation assumes that the conversion took place either at the beginning of the year or on the date the potential ordinary shares were issued. However, TASCO-W3 was not included in calculation of diluted earnings per share for the year ended 31 December 2013 and there is no calculation of diluted earnings per share for the year ended 31 December 2012 since the exercise prices to purchase ordinary shares of the Company were higher than the average market price of the Company's shares for the years.

The following tables set forth the computation of basic and diluted earnings per share:

|                                       |                         |                 | Consolidated financia | statements        |                    | <del>-</del> |  |  |  |
|---------------------------------------|-------------------------|-----------------|-----------------------|-------------------|--------------------|--------------|--|--|--|
|                                       | Weighted average number |                 |                       |                   |                    |              |  |  |  |
|                                       | Profit for              | the year        | of ordina             | ry shares         | Earnings per share |              |  |  |  |
|                                       | <u>2013</u>             | <u>2012</u>     | <u>2013</u>           | <u>2012</u>       | <u>2013</u>        | <u>2012</u>  |  |  |  |
|                                       | (Thousand Baht)         | (Thousand Baht) | (Thousand shares)     | (Thousand shares) | (Baht)             | (Baht)       |  |  |  |
| Basic earnings per share              | 831,449                 | 642,274         | 152,565               | 152,548           | 5.45               | 4.21         |  |  |  |
| Profit attributable to equity holders |                         |                 |                       |                   |                    |              |  |  |  |
| of the Company                        |                         |                 |                       |                   |                    |              |  |  |  |
| Effect of potential ordinary          |                         |                 |                       |                   |                    |              |  |  |  |
| shares                                |                         |                 |                       |                   |                    | , ,          |  |  |  |
| ESOP-W1                               | -                       | •               | 18                    | -                 |                    |              |  |  |  |
| ESOP-W2                               | -                       | -               | 246                   | -                 |                    |              |  |  |  |
| ESOP-W3                               |                         |                 | 129                   |                   |                    |              |  |  |  |
|                                       |                         | -               | 393                   | -                 |                    |              |  |  |  |
| Diluted earnings per share            |                         |                 |                       |                   |                    |              |  |  |  |
| Profit of ordinary shareholders       |                         |                 |                       |                   |                    |              |  |  |  |
| assuming the conversion of            |                         |                 |                       |                   |                    | •            |  |  |  |
| warrants to ordinary shares           | 831,449                 | 642,274         | 152,958               | 152,548           | 5.44               | 4.21         |  |  |  |
|                                       |                         |                 | William B             |                   |                    |              |  |  |  |

| Separate | financial | statements |
|----------|-----------|------------|
|          |           |            |

|                                       |                 |                 | Weighted ave      |                   |                    |        |  |
|---------------------------------------|-----------------|-----------------|-------------------|-------------------|--------------------|--------|--|
|                                       | Profit for      | the year        | of ordina         | ry shares         | Earnings per share |        |  |
|                                       | <u>2013</u>     | 2012            | <u>2013</u>       | 2012              | 2013               | 2012   |  |
|                                       | (Thousand Baht) | (Thousand Baht) | (Thousand shares) | (Thousand shares) | (Baht)             | (Baht) |  |
| Basic earnings per share              | 430,255         | 453,906         | 152,565           | 152,548           | 2.82               | 2.98   |  |
| Profit attributable to equity holders |                 |                 |                   |                   |                    |        |  |
| of the Company                        |                 |                 |                   |                   |                    |        |  |
| Effect of potential ordinary          |                 |                 |                   |                   |                    |        |  |
| shares                                |                 |                 |                   |                   |                    |        |  |
| ESOP-W1                               | -               | -               | 18                | -                 |                    |        |  |
| ESOP-W2                               | -               | -               | 246               | -                 |                    |        |  |
| ESOP-W3                               |                 |                 | 129               | -                 |                    |        |  |
|                                       | -               | -               | 393               | •                 |                    |        |  |
| Diluted earnings per share            |                 |                 |                   |                   |                    |        |  |
| Profit of ordinary shareholders       |                 |                 |                   |                   |                    |        |  |
| assuming the conversion of            |                 |                 |                   |                   |                    |        |  |
| warrants to ordinary shares           | 430,255         | 453,906         | 152,958           | 152,548           | 2.81               | 2.98   |  |

## 30. Segment information

The Company and its subsidiaries are engaged in single operating segment which is manufacturing and trading of asphalt and petroleum oil products. Whereas, the marine logistic business complements the manufacturing and trading of asphalt and petroleum oil products. The Board of Directors of the group is the chief operating decision makers of the Company and its subsidiaries. As a result, all of the revenues, operating profits and assets as reflected in these financial statements pertain to the aforementioned reportable operating segment. Therefore, financial information by segment has been presented only by geographical based on locations of each company, as follows:

(Unit: Million Baht)

|                                 | Geographic segment located in Thailand |             | Geographic segment located in overseas |       | Eliminated transactions |             |             |             |
|---------------------------------|--|-------------|--|-------|-------------------------|-------------|-------------|-------------|
|                                 |  |             |  |       |                         |             | Total       |             |
|                                 | <u>2013</u>                            | <u>2012</u> | <u>2013</u>                            | 2012  | <u>2013</u>             | <u>2012</u> | <u>2013</u> | <u>2012</u> |
| Revenue from external customers | 28,629                                 | 33,542      | 5,306                                  | 4,121 | -                       | -           | 33,935      | 37,663      |
| Inter segment revenues          | 4,567                                  | 4,057       | 766                                    | 1,118 | (5,333)                 | (5,175)     | -           |             |
| Total revenue                   | 33,196                                 | 37,599      | 6,072                                  | 5,239 | (5,333)                 | (5,175)     | 33,935      | 37,663      |
| Segment operating income        | 693                                    | 547         | 130                                    | 124   | 8                       | (29)        | 831         | 642         |



## Non-current assets (other than deferred tax assets-net)

(Unit: Million Baht)

|                    | Geograph    |             |             | Geographic segment located in overseas |      | Eliminated transactions |             |       |
|--------------------|-------------|-------------|-------------|--|------|-------------------------|-------------|-------|
|                    | located in  |             |             |  |      |                         |             | Total |
|                    | <u>2013</u> | <u>2012</u> | <u>2013</u> | 2012                                   | 2013 | 2012                    | <u>2013</u> | 2012  |
| Non-current assets | 2,708       | 2,550       | 3,245       | 2,691                                  | -    | -                       | 5.953       | 5 241 |

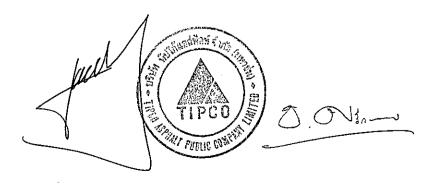
Transfer prices between the segments are as set out in Note 7 to the financial statements.

#### 31. Provident fund

The Company, its subsidiaries and their employees have jointly established a provident fund in accordance with the Provident Fund Act B.E. 2530. Both employees and the Company and its subsidiaries contribute to the fund on a monthly basis. The fund, which is managed by CIMB-Principal Asset Management Co., Ltd., will be paid to employees upon termination in accordance with the fund rules. During 2013, the Company and its subsidiaries contributed Baht 9 million (2012: Baht 8 million) to the fund (Separate financial statements: Baht 8 million, 2012: Baht 7 million).

#### 32. Dividend

|                            |                                | (L        | Init: Million Baht) |
|----------------------------|--------------------------------|-----------|---------------------|
|                            |                                | Total     | Dividend per        |
| Dividends                  | Approved by                    | dividends | share               |
| Final dividends for 2011   | Annual General Meeting of the  |           |                     |
|                            | shareholders on 27 April 2012  | 191       | 1.25                |
| Total for 2012             |                                | 191       | 1.25                |
| Interim dividends for 2013 | Board of Directors' meeting on |           |                     |
|                            | 14 August 2013                 | 153       | 1.00                |
| Total for 2013             |                                | 153       | 1.00                |



## 33. Commitments and contingent liabilities

## 33.1 Capital commitment

As at 31 December 2013 and 2012, the Company and its subsidiaries had outstanding capital commitments relating to the purchase of land, machinery, equipment, computer software and vessel, as follows:

| Foreign currency | Consolidated fina | ancial statements | Separate finan | cial statements |  |
|------------------|-------------------|-------------------|----------------|-----------------|--|
|                  | <u>2013</u>       | 2012              | <u>2013</u>    | <u>2012</u>     |  |
|                  | (Million)         | (Million)         | (Million)      | (Million)       |  |
| Baht             | 6                 | 6                 | 1              | 5               |  |
| Ringgit          | 87                | 18                | -              | -               |  |
| US Dollar        | 6                 | 12                | -              |                 |  |

## 33.2 Operating lease commitments

The Company and its subsidiaries have entered into several agreements in respect of the lease of buildings, warehouses and motor vehicles, and other service agreements. The terms of the agreements are generally between 1 and 4 years.

Future minimum rental and service fees payable under these agreements were as follows:

|                 |             |                                   |      |                 | Sepa | arate        |  |
|-----------------|-------------|-----------------------------------|------|-----------------|------|--------------|--|
|                 | Cons        | Consolidated financial statements |      |                 |      |              |  |
|                 | Million     | Million Baht                      |      | Million ringgit |      | Million Baht |  |
|                 | <u>2013</u> | <u>2012</u>                       | 2013 | 2012            | 2013 | 2012         |  |
| Payable within: |             |                                   |      |                 | •    |              |  |
| 1 year          | 32          | 31                                | 1    | 1               | 34   | 32           |  |
| 2 to 5 years    | 28          | 45                                | _    | -               | 26   | 39           |  |

#### 33.3 Long-term service commitments

Service agreements with Colas S.A. to receive management and marketing services and advice on methods and systems of management and technical assistance in the manufacture of Asphalt Emulsion and Modified Asphalt:

| <u>Counterparty</u> | Agreement term | Expiry date       | <u>Fee</u>                               |
|---------------------|----------------|-------------------|--|
| The Company         | 5 years        | 31 December 2017  | Annual lump sum administrative fee of    |
|                     |                |                   | Euro 145,000 plus a technical assistance |
|                     | 1/             |                   | fee equivalent to 0.75 percent of the    |
| //                  |                |                   | consolidated revenues of the Company     |
|                     |                |                   | generated from the stipulated products   |
| A subsidiary        | 5 years        | 30 September 2017 | Annual fee of at least Baht 8 million    |

## 33.4 Crude oil purchase commitments

As at 31 December 2013, the Company had outstanding commitment in respect of the purchase of crude oil approximately 0.8 million barrels (2012: 0.8 million barrels).

#### 33.5 Bank guarantees

As at 31 December 2013 and 2012, there were outstanding bank guarantees issued by the banks on behalf of the Company and its subsidiaries in respect of certain performance bonds as required in the normal course of business which are summarised below.

| Foreign currency | Consolidated financial statements |           | Separate financial statements |           |  |
|------------------|-----------------------------------|-----------|-------------------------------|-----------|--|
|                  | 2013                              | 2012      | 2013                          | 2012      |  |
| •                | (Million)                         | (Million) | (Million)                     | (Million) |  |
| Baht             | 3                                 | 3         | 2                             | 2         |  |
| Ringgit          | 5                                 | 5         | -                             | -         |  |
| Renminbi         | 5                                 | 5         | 5                             | 5         |  |

#### 34. Financial instruments

### 34.1 Financial risk management

The Company and its subsidiaries' financial instruments, as defined under Thai Accounting Standard No. 107 "Financial Instruments: Disclosure and Presentations", principally comprise cash and cash equivalents, trade and other receivables, trade and other payables, liabilities under finance lease agreements and loans. The financial risks associated with these financial instruments and how they are managed are described below.

#### Credit risk

The Company and its subsidiaries are exposed to credit risk primarily with respect to trade accounts receivable and loans. The Company and its subsidiaries manage the risk by adopting appropriate credit control policies and procedures and therefore does not expect to incur material financial losses. In addition, the Company and its subsidiaries do not have high concentrations of credit risk since it has a large customer base. The maximum exposure to credit risk is limited to the carrying amounts of receivables and loans, as stated in statements of financial position.

#### Interest rate risk

the Company and its subsidiaries' exposure to interest rate risk relates primarily to its each at banks, short-term loans from banks, liabilities under finance lease agreements and long-term borrowings. However, since most of the Company and its subsidiaries' financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate, the interest rate risk is expected to be minimal.

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Significant financial assets and liabilities classified by type of interest rate are summarised in the table below, with those financial assets and liabilities that carry fixed interest rates further classified based on the maturity date, or the repricing date if this occurs before the maturity date.

(Unit: Million Baht)

|  | Consolidated financial statements |             |          |          |       |               |  |
|--|-----------------------------------|-------------|----------|----------|-------|---------------|--|
|  | As at 31 December 2013            |             |          |          |       |               |  |
|  | Fixed into                        | erest rates | Floating | Non-     |       |               |  |
|  | Within                            |             | interest | interest |       |               |  |
|  | 1 year                            | 1-5 years   | rate     | bearing  | Total | Interest rate |  |
|  |                                   |             |          |          |       | (% p.a.)      |  |
| Financial Assets                             |                                   |             |          |          |       |               |  |
| Cash and cash equivalents                    | -                                 | -           | 62       | 433      | 495   | 0.3 - 2.4     |  |
| Trade and other receivables                  | -                                 | -           | -        | 3,967    | 3,967 | -             |  |
| Financial liabilities                        |                                   |             |          |          |       |               |  |
| Short-term loans from financial institutions | 9,416                             | -           | -        | -        | 9,416 | 0.9 - 7.2     |  |
| Trade and other payables                     | -                                 | -           | -        | 1,612    | 1,612 | -             |  |
| Liabilities under finance lease agreements   | 7                                 | 8           | -        | -        | 15    | 2.7 - 75.9    |  |
| Long-term loans from financial institutions  | -                                 | -           | 2,869    | -        | 2,869 | 2.1 - 4.1     |  |
| Long-term loans from related party           | _                                 | -           | -        | 8        | 8     | -             |  |

(Unit: Million Baht)

Consolidated financial statements

|  |                      |           | As at 31 December 2012 |          |       |               |
|--|----------------------|-----------|------------------------|----------|-------|---------------|
|  | Fixed interest rates |           | Floating               | Non-     |       |               |
|  | Within               |           | interest               | interest |       |               |
|  | 1 year               | 1-5 years | rate                   | bearing  | Total | Interest rate |
|  |                      |           |                        |          |       | (% p.a.)      |
| Financial Assets                             |                      |           |                        |          |       |               |
| Cash and cash equivalents                    | -                    | -         | 59                     | 681      | 740   | 0.2 - 2.4     |
| Trade and other receivables                  | -                    | -         | -                      | 5,348    | 5,348 | -             |
| Financial liabilities                        |                      |           |                        |          |       |               |
| Short-term loans from financial institutions | 8,237                | -         | -                      | -        | 8,237 | 0.9 - 7.9     |
| Trade and other payables                     | _                    | -         | -                      | 2,203    | 2,203 | <b>-</b> .    |
| Liabilities under finance lease agreements   | 9                    | 13        | -                      | -        | 22    | 2.7 - 75.9    |
| Long-term loans from financial institutions  | 4                    | 1         | 2,956                  | -        | 2,961 | 2.2 - 4.6     |
| Long-term loans from related party           | -                    | -         | -                      | 7        | 7     | -             |
| Long-term loans from related party           | -                    | -         | -                      | 7        | 7     | -             |

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| Separate | financial | statements |
|----------|-----------|------------|
|----------|-----------|------------|

|  |           |             | As at 31 D | ecember 2013 |       |               |
|--|-----------|-------------|------------|--------------|-------|---------------|
|  | Fixed int | erest rates | Floating   | Non-         |       |               |
|  | Within    |             | interest   | interest     |       |               |
|  | 1 year    | 1-5 years   | rate       | bearing      | Total | Interest rate |
|  |           |             |            |              | •     | (% p.a.)      |
| Financial Assets                             |           |             |            |              |       |               |
| Cash and cash equivalents                    | -         | -           | 6          | 84           | 90    | 0.6           |
| Trade and other receivables                  | -         | -           | -          | 3,663        | 3,663 |               |
| Short-term loans to related parties          | 35        | -           | -          | 6            | 41    | 2.8           |
| Financial liabilities                        |           |             |            |              |       |               |
| Short-term loans from financial institutions | 9,165     | -           | -          | -            | 9,165 | 0.9           |
| Trade and other payables                     | -         | -           | -          | 1,682        | 1,682 | -             |
| Liabilities under finance lease agreements   | 5         | 8           | -          | -            | 13    | 4.8 - 75.9    |
| Long-term loans from financial institutions  | -         |             | 1,125      | -            | 1,125 | 3.5 - 4.1     |

(Unit: Million Baht)

#### Separate financial statements

|  |                      | 2         |          |          |       |               |
|--|----------------------|-----------|----------|----------|-------|---------------|
|  | Fixed interest rates |           | Floating | Non-     |       |               |
|  | Within               |           | interest | interest |       | v.            |
|  | 1 year               | 1-5 years | rate     | bearing  | Total | Interest rate |
|  |                      |           |          |          |       | (% p.a.)      |
| Financial Assets                             | •                    |           |          |          |       |               |
| Cash and cash equivalents                    | -                    | -         | 7        | 37       | 44    | 0.7 - 0.8     |
| Trade and other receivables                  | -                    | -         | -        | 5,442    | 5,442 | -             |
| Short-term loans to related parties          | 40                   | -         | -        | -        | 40    | 2.8           |
| Financial liabilities                        |                      |           |          |          |       |               |
| Short-term loans from financial institutions | 8,159                | -         | -        | -        | 8,159 | 0.9 - 1.2     |
| Trade and other payables                     | -                    | -         | -        | 2,212    | 2,212 | -             |
| Liabilities under finance lease agreements   | 5                    | 10        | -        | -        | 15    | 4.8 - 75.9    |
| Long-term loans from financial institutions  | 4                    | 1         | 1,421    | -        | 1,426 | 3.7 - 4.6     |



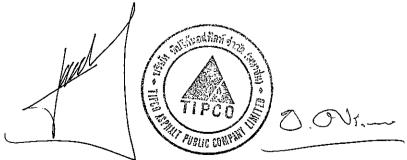
## Foreign currency risk

The Company and its subsidiaries' exposure to foreign currency risk arises mainly from trading transactions and borrowings that are denominated in foreign currencies. The Company and its subsidiaries seek to reduce risk by entering into forward exchange contracts when it considers appropriate. Generally, the forward contracts mature within one year.

The balances of financial assets and liabilities of the Company and its subsidiaries denominated in foreign currencies are summarised below.

|                  | Con                                | solidated fina | ancial statem                           |           |   |        |
|------------------|------------------------------------|----------------|---|-----------|---|--------|
| Foreign currency | Financial assets as at 31 December |                | Financial liabilities as at 31 December |           | Average exchange rate as at 31 December |        |
|                  | 2013                               | 2012           | 2013                                    | 2012      | 2013                                    | 2012   |
|                  | (Million)                          | (Million)      | (Million)                               | (Million) | (Baht per 1 foreign currency ur         |        |
| US Dollar        | 45                                 | 87             | 309                                     | 306       | 32.8                                    | 30.6   |
| Renminbi         | -                                  | 1              | -                                       | -         | 5.4                                     | 4.9    |
| Yen              | -                                  | -              | 7                                       | 7         | 0.3                                     | 0.4    |
| Ringgit          | -                                  | 26             | -                                       | 7         | 10.0                                    | 10.0   |
| Vietnam Dong     | 7                                  | -              | _                                       | -         | 0.0016                                  | 0.0015 |
| Indonesia Rupiah | 3                                  | -              | -                                       | -         | 0.0027                                  | 0.0032 |

|                  | Separate financial statements |           |                       |           |                       |                |
|------------------|-------------------------------|-----------|-----------------------|-----------|-----------------------|----------------|
|                  | Financia                      | al assets | Financial liabilities |           | Average exchange rate |                |
| Foreign currency | as at 31 December             |           | as at 31 December     |           | as at 31 De           | ecember        |
|                  | 2013                          | 2012      | 2013                  | 2012      | 2013                  | 2012           |
|                  | (Million)                     | (Million) | (Million)             | (Million) | (Baht per 1 foreign   | currency unit) |
| US Dollar        | 77                            | 118       | 303                   | 288       | 32.8                  | 30.6           |
| Renminbi         | -                             | 1         | -                     | -         | 5.4                   | 4.9            |
| HK Dollar        | -                             | 1         | -                     | -         | 4.2                   | 4.0            |
| Ringgit          | -                             | -         | 2                     | 1         | 10.0                  | 10.0           |



The Company and its subsidiaries outstanding foreign exchange contracts which maturity date within one year are summarised below.

As at 31 December 2013

|                  | Consolidated |           | Separate             |           |               |               |
|------------------|--------------|-----------|----------------------|-----------|---------------|---------------|
|                  | financial s  | tatements | financial statements |           |               |               |
|                  | Sold         | Bought    | Sold                 | Bought    | Contractual e | exchange rate |
| Foreign currency | amount       | amount    | amount               | amount    | Sold          | Bought        |
|                  | (Million)    | (Million) | (Million)            | (Million) |               |               |
| US Dollar        | 14           | 6         | 12                   | 6         | 31.4 - 32.9   | 31.7 - 32.8   |
|                  |              |           | •                    |           | Baht per 1    | Baht per 1    |
|                  |              |           |                      |           | US Dollar     | US Dollar     |

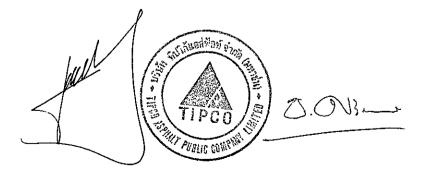
As at 31 December 2012

|                  | Consolidated financial statements |           | Separate financial statements |           |               |               |
|------------------|-----------------------------------|-----------|-------------------------------|-----------|---------------|---------------|
|                  |                                   |           |                               |           |               |               |
|                  | Sold                              | Bought    | Sold                          | Bought    | Contractual e | exchange rate |
| Foreign currency | amount                            | amount    | amount                        | amount    | Sold          | Bought        |
|                  | (Million)                         | (Million) | (Million)                     | (Million) |               |               |
| US Dollar        | 30.6                              | 18.6      | 29.1                          | 18.6      | 30.6 - 32.1   | 30.6 - 30.9   |
|                  |                                   |           |                               |           | Baht per 1    | Baht per 1    |
|                  |                                   |           |                               |           | US Dollar     | US Dollar     |

In addition, the Company and its subsidiaries are exposed to foreign exchange risk on their investments in overseas subsidiaries and associate. These investments are currently not hedged by derivative financial instruments.

#### Risk from fluctuation in raw materials and finished goods prices

The Company is exposed to risk from fluctuations in the price of raw materials and finished goods. To manage these risks, the Company has entered into price hedging contracts with banks to hedge the risk from fluctuation in such prices.



As at 31 December 2013 and 2012, the outstanding price hedging contracts which maturity date within one year are summarised below.

(Unit: Million Baht)
Consolidated/Separate

|  | Conconductor ocparate |      |  |  |
|--|-----------------------|------|--|--|
|  | financial statement   |      |  |  |
|  | <u>2013</u>           | 2012 |  |  |
| Contracts presented as assets                          |                       |      |  |  |
| Contracts to sell finished goods                       | -                     | 13   |  |  |
| Four-ways collar options to purchase raw materials     | 135                   | 14   |  |  |
| Total price hedging contracts presented as assets      | 135                   | 27   |  |  |
| Contracts presented as liabilities                     |                       |      |  |  |
| Contracts to sell raw materials                        | 9                     | -    |  |  |
| Contracts to sell finished goods                       | 111                   | 13   |  |  |
| Total price hedging contracts presented as liabilities | 120                   | 13   |  |  |

#### 34.2 Fair value of financial instruments

Since the majority of the Company and its subsidiaries' financial instruments are short-term in nature or bear floating interest rates, their fair value is not expected to be materially different from the amounts presented in statement of financial position. For derivatives, fair value is generally derived from quoted market prices, or based on generally accepted pricing models when no market price is available.

A fair value is the amount for which an asset can be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. The fair value is determined by reference to the market price of the financial instrument or by using an appropriate valuation technique, depending on the nature of the instrument.

#### 35. Capital management

The primary objective of the capital management of the Company and its subsidiaries is to ensure that they have an appropriate financial structure and preserves the ability to continue their business as a going concern.

The Group manages its capital position with reference to its debt-to-equity ratio. As at 31 December 2013, the Group's debt-to-equity ratio was 2.44:1 (2012: 2.70:1) and the Company's was 2.50:1 (2012: 2.60:1).

#### Approval of financial statements

These financial statements were authorised for issue by the Company's authorised directors on 12 February 2014.

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