

Bor. Hor. 005/2010

24th February 2010

Subject: Report on 2009 financial performance

To: Managing Director
The Securities Exchange of Thailand

The Company would like to report 2009 consolidated financial performance as follows:

Reference to the audited financial statements ending December 31, 2009, the company's consolidated net profit for the year stood at Baht 493.8 million compared to net loss of Baht 1,089.1 million in 2008 with details as follows:

1. Sales and services stood at Baht 14,088.6 million reflecting an increase of Baht 4,693.2 million or 49.9% from the previous year. Sale value of Baht 14,088.6 million marked the highest sale level ever achieved by the group since its inception 30 years ago. The increase was attributable to a 79% increase in export volume sale from previous year to 15 countries in the Asia Pacific and Africa while major export countries in 2009 included China, Indonesia, Vietnam and Australia. Domestic sales also reported a 16% volume increase partly from the Government's stimulus package.
2. Cost of sales and services in 2009 stood at Baht 13,004.8 million or 92.31% of sales and services reflecting a decrease from 94.88% in 2008. Price of oil products in 2009 in general was much less volatile than in the second half of 2008 when there was a sudden collapse in price of oil products. Additionally, the group's consistency on crude oil procurement during the second half of 2009 and higher demand from stimulus packages initiated by various countries have all contributed to overall better margin.
3. In 2009 selling, administrative and management's remuneration expenses stood at Baht 151.3 million, Baht 386.1 million and Baht 59.8 million, representing 1.08%, 2.76% and 0.42% of sales and services, respectively. Comparatively, these expenses in 2008 stood at Baht 130.4 million, Baht 485.7 million and Baht 53.4 million or 1.39%, 5.1% and 0.57% of sales and services. The reduction was attributed to aggressive cost reduction programs put in place by the company and all subsidiaries throughout 2009.

4. In 2009, the company and subsidiaries reversed net provision of doubtful trade debt of Baht 15.8 million owing to the group's aggressive collection policy.
5. The company's subsidiary realized Baht 308.2 million net loss from hedging activities done on oil products during the 4th quarter 2009. The value of these hedging contracts were marked to market at the end of the year.
6. Financial expense in 2009 was Baht 279.2 million, an increase of Baht 50 million from 2008 due to higher working capital requirement from heavy crude oil procurement. The company and subsidiaries also paid corporate income tax of Baht 119.3 million during the year.

Please circulate the above information to the public accordingly.

Sincerely yours,

Chayongsak Pisitpong
Executive Director