



Bor. Hor. 007/2023

11th May 2023

Subject: Report of 1st Quarter 2023 financial performances

**Attention: The President
The Stock Exchange of Thailand**

The Tipco Asphalt Public Company Limited (“the Company”) would like to report the 1st Quarter 2023 unaudited but reviewed consolidated financial performance.

Reference to the unaudited but reviewed financial statements ended 31st March 2023, the Company’s net profit after tax for the 1st quarter 2023 stood at Baht 1,128 million as compared to the net profit after tax of Baht 216 million in the corresponding period of 2022. Details of the Company’s performance are as follows:

1. Sales and services stood at Baht 8,465 million, reflecting an increase of 34.17% from the same period of last year. This was mainly attributed to the higher sales volume together with higher selling prices in both the domestic and international markets.

Cost of sales and services stood at Baht 6,873 million or 81.20% (84.57% in corresponding quarter in 2022) of sales and services before the reversal of allowance for diminution in value of inventory and hedging gain. The Company recorded gain from price hedging contracts of Baht 142 million resulted from the decrease in global prices for crude oil and petroleum products.

Revenue from construction contracts stood at Baht 677 million reflecting the decrease of 14.59% from the same period of last year. The decrease in revenue can be attributed to the completion of an airfield project at Don Muang International Airport.



Cost of construction stood at Baht 671 million or 99.11% (98.20% in corresponding quarter in 2022) of revenue from construction contracts. The reduction in gross profit was primarily caused by the increases in material and energy cost as compared to the corresponding period of last year.

2. Selling and administrative expenses stood at Baht 37 million and Baht 283 million, representing 0.40% and 3.10% of total sales and services, respectively. Comparatively, these expenses in the same period of 2022 stood at Baht 35 million and Baht 256 million or 0.49% and 3.60% of total sales and services. The Company is committed to control overhead expenses while improving the operating gross profit margin.
3. The Group recorded consolidated allowance for expected credit losses of Baht 106 million in this quarter as compared to Baht 39 million in the same period of last year. This mainly resulted from an increase in loss rate percentage together with an increase in account receivable balance at the end of the quarter.
4. The Group's cashflow generated from operations stood at Baht 1,726 million as compared to Baht 473 million in the corresponding period of 2022. This was due to higher gross profit and significant increase in operating performance in this quarter.
5. The Group's consolidated debt to equity ratio (D/E ratio) was 0.55 as compared to 0.65 in the corresponding period a year ago due to less short-term financing for working capital in this quarter.
6. The net profit after tax of Baht 1,128 million for the 1st quarter 2023 represented earnings per share of Baht 0.71 as compared to Baht 0.14 per share in the corresponding quarter of 2022.



Please circulate the above information to the public accordingly.

Sincerely yours,

A handwritten signature in blue ink, consisting of stylized Thai characters, is written above a horizontal blue line.

Mr. Chaiwat Srivalwat
Chief Executive Officer